

June 10, 2024

Southeast New Mexico College  
1500 University Dr.  
Carlsbad, NM 88220  
Attn: Rebecca Silva

**RE: Sole Source Justification for Southeast New Mexico College**

Dear Ms. Silva

In response to the inquiry regarding Teletrix VIZRAD® and other Teletrix equipment, Teletrix is the only provider for manufacturing, training and service of the Teletrix VIZRAD® System and associated Simulators and Simulator packages. Teletrix is the sole provider and distributor of all Teletrix simulators.

The VIZRAD® System incorporates proprietary simulation software and virtual scenes, a full-scale physical mannequin, and a 3D wireless location system. As a communication base between remote controller and simulator, Teletrix uses FCC Approved 900 MHz RF modules.

There are no patents associated with Teletrix simulators however VIZRAD® is a wholly-owned trademark.

Teletrix is the only maker of RF remote controlled radiation detection simulators and there are no authorized distributors in the area.

The only simulators that will work with existing Teletrix simulators and dosimeters are manufactured by Teletrix, and only Teletrix equipment will be able to be upgraded with future releases.

Unique properties of Teletrix equipment are as follow, but not limited to:

- Model specific simulators to enhance realism and enable organizations to train like they work.
- Teletrix uses RF technology, which is safe, reliable and can be used almost anywhere
- Equipment purchased through Teletrix will be available for upgrades when future releases are deployed.
- If existing Teletrix Simulators become obsolete by organizations acquisition of new live meters, the Teletrix Simulators may be updated to a new meter for a conversion fee, extending the lifespan of the original purchase.
- Teletrix Simulated Source System requires virtually no setup and can be placed nearly anywhere.
- Only Teletrix Simulated Meters and Simulated Probes will work with our Simulated Source System

If you have any other questions, please contact me.

Sincerely,



Kim O'Connell  
Vice President / Owner



2000 Golden Mile Highway, Suite C  
Pittsburgh, PA 15239

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E: info@teletrix.com  
W: teletrix.com



# QUOTE

Quote Number: **24-04-03**

Quote Date: **4/1/2024**

This Quote Sent Via: **Email**

This Quote Expires on: **6/30/2024**

**Quoted To:**

Porter House, Inc.  
670 N State Street  
Shelley, ID 83274  
Attn: Rick Jensen

**Remit Payment To:**

Teletrix®  
2000 Golden Mile Highway, Suite C  
Pittsburgh, PA 15239  
Attn: Accounts Payable

SALESPERSON	PAYMENT METHOD	LEAD TIME	SHIPPED VIA	FOB POINT	PAYMENT TERMS
JSO	Company Check or EFT	16 Weeks ARO	FedEx	Destination	NET 15

ITEM #	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	1	<b>SIMULATED RADIATION SOURCE PACKAGE - PORTER HOUSE PACKAGE</b> Package includes: <ul style="list-style-type: none"> <li>• Four (4) SRS900 Simulated Radiation Source</li> <li>• One (1) RSC900 Source Digital Remote Controller</li> <li>• Two (2) TXR - 43 Simulated Meter Set w/ Source Functionality (Replica of RO-20)</li> <li>• Two (2) TXR - 55 Simulated Meter Set w/ Source Functionality (Replica of Ludlum 9-3)</li> <li>• Four (4) SD900 Simulated Alarming Dosimeter w/ Source Functionality (Paired with TXR Remote Controller)</li> <li>• TXW-3 Battery Chargers</li> <li>• Four (4) Protective Case</li> <li>• Owners Manuals</li> </ul>	\$94,070.00	\$94,070.00
2	1	<b>SP900-TT PROBE PAK ADAPTATION TO THE TELEPOLE</b> Package includes: <ul style="list-style-type: none"> <li>• One (1) Modified Telepole with Integrated SP900 Probe Pak</li> <li>• One (1) SPR900 Digital Remote Controller</li> <li>• One (1) TXW-3 Battery Charger for Remote Controller</li> <li>• Modified Telepole will be authorized "For Training Use Only"</li> <li>• Modified Telepole cannot be used for actual measurements</li> <li>• Teletrix to supply Telepole</li> <li>• Owners Manual</li> </ul>	\$17,055.00	\$17,055.00
3	1	<b>SP900-T PROBE PAK ADAPTATION TO LUDLUM 30-7</b> Package includes: <ul style="list-style-type: none"> <li>• One (1) SP900 Probe Pak affixed to Ludlum 30-7 (Teletrix Supplied)</li> <li>• One (1) SPR900 Digital Remote Controller</li> <li>• Two (2) TXW-3 Battery Charger</li> <li>• Two (2) Cables - One to connect Probe Pak to meter and One to connect Probe Pak to probe</li> <li>• Modified Ludlum 30-7 will be authorized "For Training Use Only"</li> <li>• Modified Ludlum 30-7 can not be used for actual measurements</li> <li>• Owners Manual</li> <li>• Includes modified Ludlum 30-7 with detector replaced by SP900 Probe Pak</li> </ul>	\$17,055.00	\$17,055.00

4	1	<b>VIZRAD®</b> Package includes: <ul style="list-style-type: none"> <li>• One (1) 3D location system</li> <li>• One (1) TXR-18 with TXP-4V (Replica of Ludlum Model 3 with Simulated 44-9 Probe)</li> <li>• One (1) Remote Controller Interface Cable and Software</li> <li>• One (1) seat license of Vizrad Radiation Frisking software with one virtual frisking scene</li> <li>• One (1) laptop computer with a case and accessories</li> <li>• One (1) frisking mannequin with case</li> <li>• One (1) protective case for the Simulator Set and accessories</li> <li>• One (1) turnkey system setup at Teletrix for out-of-the-box setup and simulation</li> <li>• One (1) day of onsite setup and training</li> </ul>	\$64,885.00	\$64,885.00
5	7	<b>TXR-18 SIMULATOR PACKAGE (Replica of the LUDLUM 3)</b> Package includes: <ul style="list-style-type: none"> <li>• One (1) TXR-18 Simulator</li> <li>• One (1) TXT-18 Digital Remote Controller</li> <li>• Two (2) TXW-3 Battery Chargers</li> <li>• Owners Manual</li> </ul>	\$7,575.00	\$53,025.00
6	1	<b>TXP-11V PROBE (Replica of the LUDLUM 43-93 probe)</b> <ul style="list-style-type: none"> <li>• One (1) TXP-11 Simulated Probe configured for Vizrad</li> </ul>	\$1,500.00	\$1,500.00
7	3	<b>TXP-4 PROBE (Replica of the LUDLUM 44-9 probe)</b> <ul style="list-style-type: none"> <li>• One (1) TXP-4 Simulated probe</li> </ul>	\$655.00	\$1,965.00
8	3	<b>TXP-11 PROBE (Replica of the LUDLUM 43-93 probe)</b> <ul style="list-style-type: none"> <li>• One (1) TXP-11 Simulated Probe</li> </ul>	\$655.00	\$1,965.00
			Subtotal	\$251,520.00
			Shipping	Included
			Sales Tax (see TOC note 3)	N/A
			<b>TOTAL DUE</b>	<b>\$251,520.00</b>

**NOTE: Payment terms other than NET 15 are available. See Terms and Conditions.**