



Southeast New Mexico College
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AGENDA
MEETING OF THE BOARD OF TRUSTEES
SOUTHEAST NEW MEXICO COLLEGE
MONDAY, JUNE 8, 2026 AT 6:00 PM
SOUTHEAST NEW MEXICO COLLEGE, ROOM 153, 1500 UNIVERSITY DRIVE
CARLSBAD, NEW MEXICO 88220

The subjects and topics to be discussed, considered, and/or acted upon at the above-scheduled meeting are listed herein. Items listed as "Action Items" are anticipated to be acted and voted upon at the meeting. However, the Board may defer discussion, consideration, and/or action on any item listed. Items do not have to be discussed, considered, or acted upon in the order shown in this Agenda. Please be advised that there will be a pre-meeting reception with light refreshments. No public business will be discussed during the reception.

AGENDA ITEMS

- | | |
|--|--------------------|
| 1. CALL TO ORDER | BOARD CHAIR BOWMAN |
| 2. PLEDGE OF ALLEGIANCE | ALL |
| 3. ESTABLISH QUORUM | ROLL CALL |
| 4. APPROVE AGENDA | ACTION ITEM |
| 5. APPROVAL OF MINUTES FROM 5/11/2026 | ACTION ITEM |
| 6. PUBLIC COMMENTS | |
| Public Comments shall be limited to three minutes. The Board will not respond to public comments at or during Meeting. | |
| 7. STUDENT GOVERNMENT REPRESENTATIVE | DISCUSSION |
| 8. GENERAL COUNSEL UPDATES-ATTY. LANE MARTIN | DISCUSSION |
| 9. SENMC UPDATES -DR. KEVIN BEARDMORE | |
| A) UPDATE ON 2025-2030 STRATEGIC PLAN (<i>attachment</i>) | DISCUSSION |
| 10. OLD BUSINESS | |
| A) APPROVE 2026-27 FACULTY SALARY SUMMARY
– DR. K BEARDMORE | DISCUSSION/ACTION |
| 11. NEW BUSINESS | |
| A) CBIZ REPORT STAFF SALARY STUDY – K BEARDMORE | INFORMATION/ACTION |
| B) APPROVE EXPENDITURE OF FUNDS TO RENOVATE ENGINEERING
LAB - K BEARDMORE | DISCUSSION/ACTION |
| C) APPROVE ARTICLES OF AMENDMENT TO THE ARTICLES OF
INCORPORATION OF THE SOUTHEAST NEW MEXICO COLLEGE
FOUNDATION, INC. - K BEARDMORE | DISCUSSION/ACTION |
| D) APPROVE \$1.28 MILLION IN MATCHING FUNDS FOR
DRIVING RANGE CONSTRUCTION, CDL EQUIPMENT, AND CDL
INSTRUCTORS (FY 27 and FY 28) – K BEARDMORE | DISCUSSION/ACTION |
| E) APPROVE \$864,500 TO PURCHASE WASTE HANDLING
TRAINING SYSTEM – C SPAULDING | DISCUSSION/ACTION |
| F) APPROVE \$349,700 TO PURCHASE DRIVING SIMULATORS
C SPAULDING | DISCUSSION/ACTION |

- G) APPROVE PURCHASE OF EMERGENCY NOTIFICATION SYSTEM
- T MATTOSZKO/K BEARDMORE DISCUSSION/ACTION
- H) APPROVE PURCHASE OF WEBSITE SOFTWARE
- T MATTOSZKO/K BEARDMORE DISCUSSION/ACTION
- I) APPROVE RENOVATIONS TO ROOMS 152, 201, 202, 213,
216, AND 251 - T MATTOSZKO DISCUSSION/ACTION
- J) APPROVE DISCONTINUATION OF FOUR AUTO BODY PROGRAMS
- DR. E SEITARIDOU DISCUSSION/ACTION
- K) DISPOSAL OF SURPLUS PROPERTY - CAROLYN KASDORF DISCUSSION/ACTION
- L) MONTHLY FINANCIAL REPORT - CAROLYN KASDORF DISCUSSION
- 12. EXECUTIVE ADMINISTRATION STAFF REPORTS OR COMMENTS
 - A) DR. EFFROSYNI "FROSSO" SEITARIDOU, VP-ACADEMIC AFFAIRS
 - B) CAROLYN KASDORF, INTERIM VP-BUSINESS & FINANCE
 - C) DIANA CAMPOS, DEAN OF STUDENT AFFAIRS
 - D) CHRIS SPAULDING, INTERIM VP WORKFORCE DEVELOPMENT
& COMMUNITY ENGAGEMENT
 - E) TYMON MATTOSZKO, CHIEF INFORMATION OFFICER (CIO) DISCUSSION
- 13. HR DIRECTOR'S UPDATE-STEVEN GONZALES (*attachment*) DISCUSSION
- 14. EMPLOYEE REPRESENTATIVE COMMENTS (**OPTIONAL**)
 - A) FACULTY
 - B) ADMINISTRATIVE STAFF
 - C) CLASSIFIED STAFF DISCUSSION
- 15. EXECUTIVE (CLOSED) SESSION:
DISCUSSION OF LIMITED PERSONNEL MATTERS PURSUANT TO NMSA
1978 §10-15-1 H (2) – PRESIDENT'S PERFORMANCE EVALAUTION PER
SENMC BOARD POLICY SECTION B, POLICY NUMBER 200 ROLL CALL/ACTION
- 16. RECONVENE OPEN SESSION ROLL CALL/ACTION
- 17. BOARD COMMENTS
- 18. ANNOUNCEMENT OF NEXT REGULAR BOARD MEETING (**7-13-2026**) BOARD CHAIR BOWMAN
- 19. ADJOURNMENT BOARD CHAIR BOWMAN

Board Packet should be available to the public upon request through Andrea Dodson at adodson@senmc.edu or 575-234-9211.

If you are an individual with a disability who is in need of a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to attend or participate in the hearing or meeting, please contact the Southeast New Mexico College in Carlsbad, New Mexico at 575-234-9200 at least one week prior to the meeting or as soon as possible. Public documents, including the agenda and minutes, can be provided in various accessible formats. Please contact the Office of Southeast New Mexico College if a summary or other type of accessible format is needed.

BOARD OF TRUSTEES MEETING MINUTES

Date: 5/11/26

Time: 6:00 pm

Session Location: SENMC RM 153

Board Members present: Chair, Sarah Bowman (via Zoom)
 Member, Lee White
 Member, Mark Cage

Type of Meeting:

Regular Work

Special

Secretary, Ned Elkins

Member, vacant

Board Member(s) absent:

1) **Call to Order**

2) **Pledge of Allegiance**

3) **Establish Quorum – Roll Call**

4) **Approve Agenda**

Motion: **Lee White**

Second: **Mark Cage**

Nays: **0**

Abstain: **0**

Elkins, Cage, White, and Bowman voted to approve the agenda as presented.

5) **Approval of minutes from the previous meeting – 4/13/2026**

Motion: **Ned Elkins**

Second: **Mark Cage**

Nays: **0**

Abstain: **0**

Elkins, Cage, White, and Bowman voted to approve the minutes of the April 13, 2026 meeting.

6) **Public Comments:** Norbert Rempe had additional comments regarding the handout titled “If immigration and Customs Enforcement (ICE) appears on campus” and suggested that it should be stopped by the Board immediately.

7) **Student Government Representative:** None

8) **PTK Representative:** Dr. Raven Anderson announced the Spring Students of the Month and the Student of the Year, selected from the six Students of the Month for the 2025-2026 academic year. The Students of the Month were Sammy Lopez (February); Charlie Beardmore (March); and Weirong Xiang (April). The Student of the Year is Rita Mariana Moreno Urquidi.

9) **General Counsel:** Lane Martin participated via Zoom but did not report any updates.

10) **SENMC general status report: Dr. Kevin Beardmore**

Report on 2025-2030 Strategic Plan – Goal 1 (Serve More Students) Attended, along with Dr. Mickey Best, the Carlsbad Municipal Schools Board of Education meeting where the CMS-SENMC Theatre Production MOU was approved, April 21; attended the Beam Signing Luncheon provided by Jaynes Corporation for the Trades x Technologies Building, April 30; **Goal 2 (Welcome and Engage the Community)** published latest newspaper/website article: “American as Apple Pie”, April 10; attended a presentation by Chevron on the Impact of Oil and Gas on the New Mexico Economy to Leadership New Mexico, April 14; welcomed Ken Harrawood, SIMCO President and WIPP Program Manager, as he arrived to speak with SENMC’s Radiation Control Technician class, April 14; attended Carlsbad Rotary April 15 and 22, and May 6; presented the Leadership New Mexico State and Local Governments group on Higher Education in the state, April 15; attended the groundbreaking for the Eddy County Detention Center, April 21; provided the welcome at SENMC’s STEAM/Open House event and visited all open house locations, April 23; attended the Energy Day lecture provided by Lawrence Livermore National

Laboratory, April 23; facilitated the SENMC Foundation Board meeting on April 28; submitted public comment on proposed NMED Draft Permit regarding WIPP operations, May 4; attended the luncheon welcoming Tim Walsh, Asst. Secretary of US Dept. of Energy, May 5; provided remarks at the Rotary Scholars Dinner, May 6; attended the Carlsbad Department of Development Board meeting, May 7; attended the groundbreaking for Red Rocket facility at the Cascades, May 7; attended the grand opening of the History Garden at Halagueño Arts Park, May 8; **Goal 3 (Increase Learning and Efficiency)** met, along with Dr. Frosso Seitaridou, with the Higher Learning Commission Site Visitor at Artesia High School, April 20; met with Steve Saucedo, VP of Workforce, and Dr. Betsabe Salcido, Dean of Workforce, New Mexico Junior College, to discuss alignment of non-credit to credit efforts, April 24; met with Carlsbad Fire Leadership to discuss plans for future programming, April 29; held a Campus Forum, May 4; and **Goal 4 (Promote Success for All)** attended the Poetry and Jazz Celebration presented by the Diversity Committee, April 14; provided the welcome at the Phi Theta Kappa Spring Induction Ceremony, April 22; and attended the Pan Asian Celebration presentation by Ekta Bhakta, SENMC Foundation Board member on April 29.

11) Old Business: None

12) New Business:

A) Elect New Trustee for District III: Dr. K Beardmore – Dr. Beardmore briefly reviewed the policy regarding the process of replacing a Trustee in the event of a vacancy. He highlighted that the policy states that vacancies will be filled by appointment. He has received three letters of interest for the open position from Mr. Jim Grantner, Dr. Joy James-Foster, and Mr. Jason Shirley. Dr. Ned Elkins expressed displeasure about the Board having to appoint an individual saying the community should be involved in the decision. He asked Dr. Beardmore to consider holding a public forum so they can meet the candidates and receive input from the community. Board Chair Sarah Bowman and Trustee Lee White spoke in agreement with the suggestion.

Motion: **Ned Elkins** Second: **Lee White** Nay: **-0-** Abstain: **-0-**

Bowman, Cage, Elkins, and White voted in favor of the motion for the college to sponsor a public forum with the three candidates in June and vote on a new Trustee at the July 13 Board of Trustees meeting. The forum will be scheduled for the third or fourth week of June. Dr. Beardmore's Executive Assistant will correspond with the Trustees to finalize a date.

B) Approval of 2026-27 Strategic Plan Action Steps: Dr. Kevin Beardmore - Dr. Beardmore shared the action steps that have been added to the strategic plan for the 2026-27 fiscal year. These steps were suggested by employees and reviewed by both the Executive Team and the Steering Committee. The Steering Committee voted to recommend these steps for approval at its meeting on April 24. Dr. Beardmore also provided an overview of the changes to the Prime Measures.

Motion: **Lee White** Second: **Mark Cage** Nay: **0** Abstain: **0**

Cage, Elkins, White, and Bowman voted unanimously to approve the Strategic Plan as presented.

C) CBIZ Presentation-Faculty Salary Study: Dr. K Beardmore – Dr. Beardmore introduced Mr. Joe Rice of CBIZ to present their findings and recommendations for faculty salaries. Trustee Lee White stated his opinion that we should be paying competitive salaries for THIS region according to living expenses and amenities (or the lack thereof) in this area. Mr. Rice explained that those factors had been considered and did influence the study's findings. Mr. White also had concerns that some salaries (based on the Tier structure included in the presentation) were being undervalued. Mr. Rice explained that this differential data is based on a large sample set of national data and it is up to the college how to use this information. Dr. Beardmore explained that SENMC is already paying faculty above the market rate and shared his opinion that we should not use the tiers presented in the CBIZ report. He also said that he would like the faculty to have an opportunity to review the report and provide feedback before voting on this. Dr. Elkins inquired if staff would look at a similar study next month.

Mr. Rice said they are working on the staff salary study which is a more involved process and will include benefits. He expects to present that report to the board in June.

Motion: **Lee White** Second: **Mark Cage** Nay: **-0-** Abstain: **-0-**

Cage, Elkins, White, and Bowman voted to table this item until the June 8 Board of Trustees meeting.

- D) Approval of Capital Outlay Projects: Dr. K Beardmore-** Dr. Beardmore provided a brief overview of the recommended edits to the Capital Projects list. These included moving adjacent property purchases to the bottom of the list.

Motion: **Mark Cage** Second: **Ned Elkins** Nay: **-0-** Abstain: **-0-**

Cage, Elkins, White, and Bowman voted in favor of accepting the Capital Projects list as presented.

- E) Approval of Quarterly Financial report: Carolyn Kasdorf** – Carolyn Kasdorf presented the quarterly financial actions report and quarterly certification for approval.

Motion: **Lee White** Second: **Mark Cage** Nay: **-0-** Abstain: **-0-**

Cage, Elkins, White, and Bowman voted to approve the quarterly certification.

- F) Quarterly Investment Report: Carolyn Kasdorf** – Ms. Kasdorf provided the board with a report detailing the investments held by SENMC as of March 31, 2026 (third quarter of the current fiscal year). The total market value of the college's investments is \$253,111,483. CNB and CNB Wealth Management hold \$177,964,250 with the remaining \$75,147,233 held by PFM. Ms. Kasdorf explained that some of the local banks were not interested in the college's investment and those funds stayed at CNB. Dr. Elkins asked for a list of the institutions that have chosen not to work with the college.

- G) Monthly Financial Report: Carolyn Kasdorf** – Carolyn Kasdorf presented financial reports for the period ending March 31, 2026. The Budget to Actual report has been updated to reflect a balanced budget in which total revenues equal total expenditures. Based on current projections, Ms. Kasdorf anticipates transferring \$9,592,521 to reserves. She explained that the college is building its reserves which we will have to tap into next year. The Balance Sheet has been updated to focus on fiscal years 2025 and 2026. The anticipated fund balance for fiscal year 2025 is \$184, 867,771, an increase of more than \$15 million from the FY24 fund balance. Fiscal year 2026 is trending positively with a projected year-end balance of \$204,288,969.

13) Executive administration staff reports or comments - Representatives reported on the following:

Before hearing reports of the Executive Administration staff Dr. Beardmore took a moment to announce that Dr. Effrosyni "Frosso" Seitaridou will resign as Vice President of Academic Affairs on June 30. He thanked her for the work she has done during her two years at SENMC. He explained that he has asked tenured faculty with terminal degrees to indicate their interest in filling the role of Interim Dean of Academic Affairs. Zane Biebelle has been selected and will begin her duties on July 1.

- A) Dr. Effrosyni "Frosso" Seitaridou, VP of Academic Affairs:** Artesia High School's HOSA (Health Occupations Students of America) chapter participated in the State Leadership Conference in Albuquerque where they earned a New Mexico State Champion title and had multiple National Qualifiers and Finalists. They are preparing for the HOSA National Leadership Conference this summer. The Allied Health program at Artesia High School is growing and will offer more courses in the 2026-27 school year. The program continues to build partnerships with community organizations and donors to support student opportunities in healthcare education. One example is the "Miles for Medicine" 5K fundraiser to support travel expenses for national competitions and promote community health. Southeast New Mexico College's CNA program had a 100% pass rate on the state certification exam taken on April 15.

The Natural Sciences and Engineering department worked tirelessly to prepare for the STEAM Expo, Energy Day, and Open House held on April 23. Dr. Ron Girmus set up three simple activities in the Anatomy lab for people to do to earn stickers. More than 125 people participated, ranging from little

kids to grandparents. The Department has also worked hard since the pandemic to bring the science laboratories back to fully working shape with up-to-date inventory, safety protocols, and technical updates, to name a few. These efforts made it possible for two Biology students to complete Honors projects using several advanced techniques that had not previously been attempted in this Biology laboratory. Much of the equipment was purchased as a result of Mr. Rick Wiedemann's participation in the gene editing workshop at the University of Colorado last summer.

Education Department Chair Dr. John Vacca is now a League AI Fellow following a six-month online program on AI organized by the League for Innovation in the Community College.

Dr. Jonathan Wilson's (Dean of Teaching & Learning) latest article "Fueling Minds & Well-Oiled Machines" was published in the Spring 2026 issue of *Focus on Carlsbad*.

Dr. Seitaridou congratulated and thanked everyone who worked to organize the successful STEAM Expo, Open House, and Energy Day. She also congratulated Ms. Zane Biebelle and Ms. Kristal Allen for organizing an excellent CLIFF Scholars Honors Program Symposium on April 30th. It showcased 21 honors projects completed by 11 students and 13 instructors. She also congratulated the students for their impressive work and the instructors for their thoughtful mentorship.

- B) **Carolyn Kasdorf, Interim VP-Business and Finance:** Ms. Kasdorf reported that the FY2025 audit is approximately 20% complete. Her goal is to have everything uploaded by the end of May.
- C) **Dr. Kevin Beardmore for Diana Campos, Dean of Student Affairs:** Graduation is this Friday night (May 15) at the Performing Arts Center on the campus of Carlsbad High School. Rehearsal will be at 10 am on Friday morning and people should arrive for the ceremony at 5 pm.

The enrollment reports as of April 30 show a summer headcount of 165 compared to 135 in Summer 2025.

One Application for admissions processing went live on May 5.

- D) **Chris Spaulding, Interim VP of Workforce Development and Community Engagement:**
Interim VP's Office – participated in the STEAM Expo where they showcased the RCT program, Simulator Lab, and Drone Soccer; gave a presentation about Workforce to Rotary on April 29 and attended the groundbreaking for the new detention center; had a successful meeting with SIMCO and the Department of Energy for the SENMC 8-hour MSHA Refresher Training. SIMCO wants to use SENMC to do the training starting in June; **Work-Based Learning** – attended the AACC conference in Seattle, April 11-13; **Workforce Training** – held a successful first SENM STEPS meeting with record attendance; Veronica received her FIT testing certification; Oscar and Misty attended the Colorado School of Mines MSHA Annual Refresher Training; the Workforce summer catalog should be out within the next two weeks; **Workforce Partnerships** - Johnny Chandler attended the groundbreaking for the new detention center; Hattie is coming back from the Broadcasting Association of Teachers conference to assist in the Community News Transformation Grant; Hattie also oversaw a successful kick-off meeting with the Drone Soccer coaches. The first scrimmage is scheduled for October; **Adult Education** – Misty McCormack attended the groundbreaking for the new detention center; all Adult Education classes end this week; and **Community Education** – last week Maria Quintana trained five of nine City employees in Excel; the Community Education summer schedule is being finalized with the marketing team; and summer classes are open for registration. The Inspired by Science camp is already full.

- E) **Tymon Mattoszko, CIO:** Mr. Mattoszko presented an executive summary for March-April 2026. He announced that OneApp is live as of last week and things seem to be working fine. They had a kick-off call last week for One Password. They are planning a slow rollout to the staff and eventually faculty. Equipment lists for classrooms and labs are complete. The Data Governance Committee is making progress in policies, but Mr. Mattoszko anticipates that things will slow down during the summer.
- 14) **HR Report: Dr. K Beardmore for Steven Gonzales, HR Director:** The employee count for SENMC as of May 5 is 313 employees. This includes full-time, part-time, temporary, and student employees. There are currently 13 faculty and 12 staff vacancies. May 2026's Employee of the Month is Sky Soto, Director of Marketing and Publications.
- 15) **Employee representative comments (optional)**
- A) **Faculty:** Zane Biebelle thanked the Trustees for their reception of the CBIZ faculty salary study and their ongoing support of the faculty. She also announced that Dr. Ron Girmus has been elected president of the Faculty Senate. His term will begin in August.
Jon Strahan (Business & Information Technology) announced plans to offer its first bilingual class this fall.
- B) **Administrative Staff:** No report.
- C) **Classified Staff:** No report
- 16) **Board comments:** Lee White congratulated the SENMC graduates, faculty, staff, and administration. Trustee Mark Cage apologized for his behavior at the March meeting and congratulated Ms. Biebelle on her appointment to the role of Interim Dean of Academic Affairs. Dr. Ned Elkins said he has already apologized to Mark and he is delighted that he and Mark are on the same page moving forward. He echoed Mark's comment to Zane. He told Dr. Seitaridou that the Board is proud of the work she has done. Ned said he enjoyed the Expo and wanted to compliment Rick Wiedemann. He said he loved the Quidditch; it was a great deal all around and showed off the college well. He added that he kept his 32-year streak of asking a Livermore professor a question they couldn't answer. Sarah Bowman echoed the comments of the other Trustees. She made a quick metaphor over what she has seen from this Board over the last month and compared it to something we have been building, the T² Building. She said she likes to think that the Board are following a P³ theory which is they all have passion but because of their true and deep partnership they persevere together.
- 17) **Announcement of the next regular board meeting:**
Date: June 8, 2026 **Time:** 6:00 pm **Place:** SENMC Room 153
- 18) **Adjournment** – The meeting adjourned at 8:07 pm.

Approved

Dr. Ned Elkins, Secretary

Date

SENMCM STRATEGIC PLAN (2025-2030)

Updates for June 2026 in blue

Goal 1: Serve More Students

Met, along with Gary Martinez, with Jaynes Corporation and Nine Degrees for the Trades x Technologies Building inspection of building progress, May 28

Attended our Radiation Control Technician graduation ceremony with six of seven graduates in attendance, May 29

Goal 2: Welcome and Engage the Community

Published my latest newspaper/website article: "Feeling Good About Yourself" May 13

Attended Carlsbad Rotary, May 13 and 27

Met with Norbert Rempe to discuss SENMC's guidelines for law enforcement on campus, including Immigration and Customs Enforcement, May 26

Introduced Amy Anaya, SENMC Radiological Control Technician Instructor, and Chris Spaulding, Interim Vice President of Workforce Development and Community Education, who presented on our RCT program and Trades x Technologies Building to the US Department of Energy Carlsbad Field Office Offsite Retreat, May 27

Attended a presentation by James Mason, Intergovernmental and Institutional Affairs Manager for the National Transuranic Program at the U.S. Department of Energy, at the CBFO Retreat, May 27

Met, along with Carolyn Kasdorf, Interim Vice President of Business and Finance, with representatives from the City of Carlsbad, including Wendy Austin, City Manager, Angie Barrios-Testa, Director of Grant Programs, and Melissa Salcido, Director of Finance, to discuss the city serving as fiscal agent for \$5.6 million in state appropriations for the Trades x Technologies Building, May 27

Met with Jason Shirley, potential SENMC Board appointee for District III, to discuss key initiatives and issues at the college, May 28

Attended the Inspection of Public Records Act Task Force meeting in Carlsbad, May 28

Attended the Carlsbad Department of Development Board meeting, June 4

Goal 3: Increase Learning and Efficiency

Presented and received approval for the replacement of our boilers from the New Mexico Higher Education Department Capital Outlay Board, May 13

Attended the Higher Education General Obligation Bond Campaign (November 2026 ballot question including funding for our Main Building entrance/gym renovation), May 13

Goal 4: Promote Success for All

Provided brief remarks at the grand opening of the Student Career Closet and Food Pantry (across from the Grant Services Office), May 11

Presided at our 2026 Commencement Ceremony with 185 graduates eligible to walk, May 15

Provided a quote for the press release about our Jack Kent Cooke Foundation Undergraduate Transfer Scholar, Sammy Lopez (our student speaker at May Commencement), one of only sixty recipients nationwide and the only one from New Mexico, who will receive support up to \$55,000 per year toward tuition, living expenses, books, and required fees, May 28

Southeast New Mexico College 2025-2026 Accomplishments

Goal 1: Serve More Students

- Highest adult, dual credit, full-time equivalent, and total enrollment since independence, Fall 2025
- “It’s Smart to Start at SENMC” 75th Anniversary marketing campaign
- Highway sign erected
- Groundbreaking for the Trades x Technologies Building, September
- New Mexico Tech transfer agreement, September
- New Associate of Applied Science programs for Radiation Protection Technology and Environmental Management
- Tuition held flat and lowered tuition for out-of-district and out-of-state students
- Graduated twenty-one Fire Academy Cadets, in partnership with Carlsbad Fire Department, Artesia Fire Department, and Eddy County Fire Department, March
- Graduated our first class of seven SENMC-taught Radiological Control Technicians, May

Goal 2: Welcome and Engage the Community

- Published ten newspaper articles:
 - A Strategic Plan for 2025-2030, July
 - Trades, Technologies, and Transformations, September
 - The Same, Except For, October
 - You are the Judge, November
 - Tomschoolery and Such, December
 - Be a Secret Agent, January
 - The Ladder of Love, February
 - A Change of Mind, March
 - American as Apple Pie, April
 - Feeling Good About Yourself, May
- Opened the SENMC Community (“Secret”) Garden, July
- Presented “The Future of Trades x Technologies at SENMC” at the Mayor’s Energy Summit, October
- Presented to Leadership New Mexico State and Local Governments group on Higher Education in New Mexico, April
- Hosted and celebrated:
 - Cal Ripken Sr. Foundation STEM Summit for Permian Basin educators, June
 - Safety Conference, September
 - Hallowpalooza, October
 - US Department of Energy Science Bowl, February
 - Leadership Carlsbad, February
 - Career and Transfer Fair, April
 - STEAM Expo/Open House/Energy Day, April
 - Inspired by Science, June
- Selected for the new Carlsbad Economic Development Corporation Board, May

Goal 3: Increase Learning and Efficiency

- Solar panels energized and earning savings on our utility bill
- Published the Strategic Plan for 2025-2030 with Graduate Growth Plan and Academic Plan
- Opened the Simulation Lab & Training Center
- Replaced student/public space furniture
- Opened the Workforce Training Center at the former Joe Stanley Smith Elementary School
- Opened alternative campus entrance/exit via Western Way
- Established an instructional partnership for CDL training with Artesia Truck Driving School utilizing the SENMC Simulator Lab
- Received approval from the Higher Learning Commission for Artesia HS as an off-site location
- Initiated one application for use by all applicants
- Completed CBIZ Salary Study

Goal 4: Promote Success for All

- Initiated Student of the Month and Student of the Year awards
- Offered Mountain Lion Cub Care free to children of evening students
- Hosted and celebrated:
 - Mountain Lion Leadership Seminar, July/August
 - SENMC Employee Appreciation Luncheon, December
 - Phi Theta Kappa Regional (State) Honors in Action Convention, March
 - SENMC All Professionals Luncheon, April
 - CLIFF Scholars Honors Symposium, April
- Secured gift of water well and easement properties
- Recognized by Eddy County United Way as the Business of the Month, March
- Recipient of the 2026 Most Promising Places to Work in Community Colleges award from the National Institute for Staff and Organizational Development (NISOD)
- Moved our Commencement Ceremony to the Performing Arts Center at Carlsbad High School
- Received \$125,000 from ExxonMobil for naming the Student Lounge in the Trades x Technologies Building
- Received \$10 million investment from the Permian Strategic Partnership for construction of the Trades x Technologies Building

<i>Degree</i>	<i>Rank</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>3</i>	<i>4</i>	<i>5</i>	<i>6</i>	<i>7</i>	<i>8</i>	<i>9</i>	<i>10</i>	<i>11</i>	<i>12</i>	<i>13</i>	<i>14</i>	<i>15</i>
Associates	Instructor	\$62,613	\$64,113	\$65,613	\$67,113	\$68,613	\$70,113	\$71,613	\$73,113	\$74,613	\$76,113	\$77,613	\$79,113	\$80,613	\$82,113	\$83,613	\$85,113
Bachelors	Instructor	\$64,897	\$66,397	\$67,897	\$69,397	\$70,897	\$72,397	\$73,897	\$75,397	\$76,897	\$78,397	\$79,897	\$81,397	\$82,897	\$84,397	\$85,897	\$87,397
Masters	Instructor	\$67,252	\$68,752	\$70,252	\$71,752	\$73,252	\$74,752	\$76,252	\$77,752	\$79,252	\$80,752	\$82,252	\$83,752	\$85,252	\$86,752	\$88,252	\$89,752
MSN	Assistant Professor	\$75,663	\$77,163	\$78,663	\$80,163	\$81,663	\$83,163	\$84,663	\$86,163	\$87,663	\$89,163	\$90,663	\$92,163	\$93,663	\$95,163	\$96,663	\$98,163
Terminal	Assistant Professor	\$78,351	\$79,851	\$81,351	\$82,851	\$84,351	\$85,851	\$87,351	\$88,851	\$90,351	\$91,851	\$93,351	\$94,851	\$96,351	\$97,851	\$99,351	\$100,851
Associates	Assistant Professor			\$67,946	\$69,446	\$70,946	\$72,446	\$73,946	\$75,446	\$76,946	\$78,446	\$79,946	\$81,446	\$82,946	\$84,446	\$85,946	\$87,446
Bachelors	Assistant Professor			\$71,183	\$72,683	\$74,183	\$75,683	\$77,183	\$78,683	\$80,183	\$81,683	\$83,183	\$84,683	\$86,183	\$87,683	\$89,183	\$90,683
Masters	Assistant Professor			\$74,555	\$76,055	\$77,555	\$79,055	\$80,555	\$82,055	\$83,555	\$85,055	\$86,555	\$88,055	\$89,555	\$91,055	\$92,555	\$94,055
MSN	Associate Professor			\$83,523	\$85,023	\$86,523	\$88,023	\$89,523	\$91,023	\$92,523	\$94,023	\$95,523	\$97,023	\$98,523	\$100,023	\$101,523	\$103,023
Terminal	Associate Professor			\$86,408	\$87,908	\$89,408	\$90,908	\$92,408	\$93,908	\$95,408	\$96,908	\$98,408	\$99,908	\$101,408	\$102,908	\$104,408	\$105,908
Associates	Associate Professor						\$75,882	\$77,382	\$78,882	\$80,382	\$81,882	\$83,382	\$84,882	\$86,382	\$87,882	\$89,382	\$90,882
Bachelors	Associate Professor						\$79,356	\$80,856	\$82,356	\$83,856	\$85,356	\$86,856	\$88,356	\$89,856	\$91,356	\$92,856	\$94,356
Masters	Associate Professor						\$82,975	\$84,475	\$85,975	\$87,475	\$88,975	\$90,475	\$91,975	\$93,475	\$94,975	\$96,475	\$97,975
MSN	Professor						\$97,445	\$98,945	\$100,445	\$101,945	\$103,445	\$104,945	\$106,445	\$107,945	\$109,445	\$110,945	\$112,445
Terminal	Professor						\$99,586	\$101,086	\$102,586	\$104,086	\$105,586	\$107,086	\$108,586	\$110,086	\$111,586	\$113,086	\$114,586
Associates	Professor									\$85,674	\$87,174	\$88,674	\$90,174	\$91,674	\$93,174	\$94,674	\$96,174
Bachelors	Professor									\$90,460	\$91,960	\$93,460	\$94,960	\$96,460	\$97,960	\$99,460	\$100,960
Masters	Professor									\$95,497	\$96,997	\$98,497	\$99,997	\$101,497	\$102,997	\$104,497	\$105,997

Instrumart, LLC
 35 Green Mountain Drive
 South Burlington VT 05403
 United States P: (802) 863-0085 • instrumart.com
 DUNS: 197963499 • FEIN: 03-0316999

Date: **04/17/2026**
 Quote #: **EST104058**

This is not an invoice. Actual shipping date and charges will be determined at the time of invoicing.

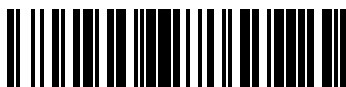
Bill To	Ship To	TOTAL
Southeast New Mexico College 1500 University Dr. Carlsbad NM 88220 United States	Southeast New Mexico College 1500 University Dr. Carlsbad NM 88220 United States (575) 234-9274	\$190,331.13

Expiration Date	Reference #	Shipping Method	Collect #
06/17/2026		UPS Air Freight	

Sales Rep	Contact Name	Contact Phone	Terms
Shawn Steady	David McIntosh	(575) 234-9274	TBD

**Omitting surcharges will affect order processing time and require a revised purchase order to be submitted.
 Please note that quoted delivery timelines begin once your order is approved and confirmed.**

Qty	Item	Rate	Amount
4	<p><u>See Description</u> Part Number:CBP-RM3-SENCM Description: CalBench Package CalBench Package CBP-RM3: Repair and Maintenance.</p> <p>Excluding 5065B DMM module, 7023 scope module and 8027 function generator module. Fitting of customer Tek AFG3011, Fluke 8846A, and Tek TDS2014.</p> <p>Note: half width 7082 module needed for this configuration.</p>	\$37,960.00	\$151,840.00
	<p><u>Surcharge - Time Electronics 10%</u> Effective 5/5/25, Time Electronics has added a 10% surcharge for some of their products. The surcharge will appear as a separate line item on each sales order.</p>	10%	\$15,184.00
	<p>*** Lifetime Tech Support ***</p> <p>Unlimited lifetime technical support via phone ((802) 863-0085) or email (support@instrumart.com) for the items on this order.</p>		
	<p>Omitting surcharges will affect order processing time and require a revised purchase order to be submitted. Please note that quoted delivery timelines begin once your order is approved and confirmed.</p> <p>Prices are subject to change or adjustment for the imposition of new tariffs, duties, taxes, or similar charges, or the increase in existing tariffs, duties, or charges results in an increase to the Company's cost for the goods or products. The Company is not obligated to accept an order or, for accepted orders, to deliver the goods and/or services until an agreement on a new price has been reached.</p> <p>If you have any questions or need clarification, your sales representative will be happy to help. We truly appreciate your understanding and your continued business.</p>		



EST104058



Quote

Instrumart, LLC
35 Green Mountain Drive
South Burlington VT 05403
United States P: (802) 863-0085 • instrumart.com
DUNS: 197963499 • FEIN: 03-0316999

Date: **04/17/2026**
Quote #: **EST104058**

Shipping Costs and Sales Tax are dependent on the shipping and billing address shown above and are subject to change if revised.

If you have any questions please don't hesitate to reach out.
Regards, Shawn Steady
ssteady@instrumart.com
(802) 863-0085

Subtotal	\$167,024.00
Shipping Cost	\$10,200.00
Tax Total (%)	\$13,107.13
Total	\$190,331.13

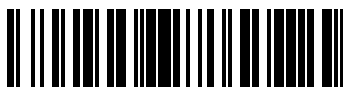
INSTRUMART'S SALES TERMS & CONDITIONS APPLY TO THIS ORDER AND MAY BE ACCESSED BY CLICKING HERE

If order should be exempt from tax, please forward your exemption certificate to tax@instrumart.com.

Prices are subject to change or adjustment for the imposition of new tariffs, duties, taxes, or similar charges, or the increase in existing tariffs, duties, or charges results in an increase to the Company's cost for the goods or products. The Company is not obligated to accept an order or, for accepted orders, to deliver the goods and/or services until an agreement on a new price has been reached.

If you have any questions or need clarification, your sales representative will be happy to help. We truly appreciate your understanding and your continued business.

To the extent applicable, the contractor and subcontractor shall abide by the requirements of 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take action to employ individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



EST104058

Quote To

Southeast New Mexico College
ACCOUNT PAYABLES
1500 University Dr
Carlsbad NM 88220-3509

Ship To

Southeast New Mexico College
DAVID MCINTOSH
1500 University Dr
Carlsbad NM 88220-3509

ACCOUNTSPAYABLE@SENM.C.EDU

DMCINTOSH@SENM.C.EDU

Sales Location El Paso - Furn

The prices quoted in this bid are based on current governmental laws and regulations. In the event of any changes in law, regulations, tariffs, taxes or other governmental mandates that increase the cost of goods, materials, or services, the seller reserves the right to adjust pricing accordingly. We understand that price increases can be challenging, and we are committed to working closely with you to navigate these changes. Our goal is to ensure minimal disruption to your business and to continue providing you with the high-quality products and services you expect from us.

****ONCE APPROVED BY YOU, THIS MERCHANDISE WILL BE CUSTOM-ORDERED FROM THE MANUFACTURER AND MAY NOT BE RETURNED OR CANCELLED.****

PRICING FROM TERMS AND CONDITIONS OF THE CES CONTRACT
2024-28-C212-All

THANK YOU FOR THE OPPORTUNITY TO PROVIDE THE FOLLOWING PRICING. SHOULD YOU HAVE ANY QUESTIONS, PLEASE FEEL FREE TO LET US KNOW.

VICTORIA GLASS OR LYNN HECHLER

Description	Quantity	Unit Price	Extended Price
1 EL60CR - Elemental Crescent Table, 30" Depth X 60" Width Worksurface Finish: Smith System Laminate 499660 - HIGH RISE LAMINATE Edge: D - 1 1/4in Top w/ 4mm TMld Edge Finish: Smith System T-Mold CER - CERULEAN T MOLD Leg Finish: Smith System Paint CE - Cerulean Height: EC - Fixed Height for Caster SMITH SYST	8	468.00	3,744.00
2 17578 - 3" Dual Wheel Caster Pack,Dual-Wheel, Set of 5 Locking Caster Finish: Smith System Plastic BLACK - Black SMITH SYST	8	48.10	384.80

THIS PRICE QUOTATION INCORPORATES, BY REFERENCE, ATMOSPHERE COMMERCIAL INTERIORS TERMS AND CONDITIONS (July 2022 or prior contract signed by client). EXECUTION OF THIS PRICE QUOTATION IS BUYER'S ACCEPTANCE OF THOSE TERMS AND CONDITIONS.

ACCEPTED BY _____

CLIENT SIGNATURE, TITLE

_____/_____/_____
DATE

ATMOSPHERE COMMERCIAL INTERIORS

ARTICLES OF AMENDMENT TO ARTICLES OF INCORPORATION

Southeast New Mexico College Foundation, Inc.

Effective _____, _____, 2026

Pursuant to the provisions of the New Mexico Nonprofit Corporation Act and the Bylaws of the Southeast New Mexico College Foundation, Inc., the Board of Directors hereby adopts the following Articles of Amendment to the Articles of Incorporation:

Amendment Article One - The name of the Corporation is Southeast New Mexico College Foundation, Inc., a nonprofit corporation, and a public charity.

Amendment Article Two - The AMENDMENTS adopted are as follows:

1. Article Two regarding the foundation's purpose is amended and restated as follows:

Article Two - The Corporation is organized exclusively for the charitable, educational, and scientific purposes, including, for such purposes the making of distributions to organizations that qualify as exempt organizations described under section 501(c)(3) of the Internal Revenue Code, or corresponding section of any future federal tax code. More specifically, to foster and promote the growth, progress, and general welfare of Southeast New Mexico College particularly, but without limitation, to:

- 1. Provide money, personnel, or other aids for the strengthening, development, and enlargement of the college and its programs now in existence or hereafter created;*
- 2. Make donations or contributions to, or assist in the support of, current college activities and undertakings or the establishment and support of any new functions and/or objectives;*
- 3. Purchase or make contributions toward the acquisition of books, materials, and equipment of the erection and construction of buildings and facilities, which will contribute to the education and administrative resources of the college;*
- 4. Provide scholarships, or grants in aid for students of the college;*
- 5. Contribute to and make donations for any and all property objects, projects, functions, services, and activities now or hereafter carried on or sponsored by the college.*

Notwithstanding the foregoing, the Corporation will not conduct or carry on any activity not permitted by any organization, exempt from the Federal income Tax pursuant to Section 501 (c) (3) of the Internal Revenue Code. Furthermore, the Corporation will not, as a substantial part of its activities, attempt to influence legislation, or participate in or intervene to any extent, in any political campaign for or against any candidate for political office. No part of the net earnings of the Corporation shall inure to the benefit of any member, trustee, director, officer, or employee

of the Corporation except that reasonable compensation may be paid for services rendered to or for the Corporation as the Board of this Corporation shall prescribe.

2. Article Eight (8), Paragraph Two (2) regarding the dissolution of the corporation is amended and restated as follows:

Article Eight (2) - Upon the dissolution of the organization, assets shall be distributed for one or more exempt purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code, or corresponding section of any future federal tax code, or shall be distributed to the federal government, or to a state or local government, for a public purpose as described in the remainder of this article. Upon the commencement and dissolution of the Corporation, after paying or adequately providing for the debts and obligations of the Corporation, the remaining assets shall be distributed to a non-profit fund, foundation or corporation which is organized and operated exclusively for charitable, educational, or scientific purposes and which has established its tax exempt status under Section 501(c)(3) of the Internal Revenue Code of 1986 corresponding provision of any future United States Internal Revenue Code) and/or any combination of the following: 1) Southeast New Mexico College (provided it is a state educational institution then in existence); 2) another state educational institution; or 3) the federal government or a state or local government, for a public purpose. Any such assets not so disposed of shall be disposed of by the District Court of Eddy County, New Mexico, exclusively for one or more exempt purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986 (or the corresponding provision of any future United States Internal Revenue Code).

Amendment Article Three – The foregoing amendment was duly adopted by at least a two-thirds majority vote of the Board of Directors of the corporation at a meeting held on _____, at which a quorum was present.

Approval By Corporation

The undersigned, Kevin Beardmore (SENNMC President), Missi Currier (Corporation Chair), and Ekta Bhakta (Corporation Secretary), being, respectively of Southeast New Mexico College Foundation, Inc., a New Mexico non-profit corporation, do hereby certify that the above and foregoing Certificate of Amendment of the Articles of Incorporation for the Southeast New Mexico College Foundation Inc., and was duly adopted by the Board on

Kevin Beardmore, Southeast New Mexico
College President

Missi Currier, Chair

Ekta Bhakta, Secretary

The above Certificate of Amendment of the Articles of Incorporation for the Southeast New Mexico College Foundation Inc., Articles of Incorporation for Southeast New Mexico College Foundation have been executed on this ____ day of _____, 2026, by the Incorporators whose signatures appear below.

Kevin Beardmore, Southeast New Mexico
College President

Sarah Bowman, Chair of Southeast New Mexico
College Board of Trustees



BASIC CONTROL SKILLS AREA 1

DRIVE AISLE

BASIC CONTROL SKILLS AREA 2

ADDITIONAL SKILLS TRAINING AREA

EASEMENT - FUTURE LEGION ST CONNECTION

STORAGE BUILDING

DIESEL FUEL STATION

PASS THRU SHADE CANOPY - SEMI PARKING

FUTURE EXPANSION AREA

TO MAIN BUILDING

NEW ACCESS FROM WESTERN WAY



PERSPECTIVE VIEW FROM MAIN BUILDING



PERSPECTIVE VIEW LOOKING NORTH



PERSPECTIVE VIEW LOOKING NORTH



12249 Science Drive, Suite 135, Orlando, FL 32826, USA

Tel: +1 407 734 5377 Mobile: +1 606 791 7532 e-mail: dennis.mayo@5DT.com web: www.5DT.com

Quotation: Waste Handling Training System

1.0 Quote Details

To:	Southeast New Mexico College (SENMCM)	From:	Dennis Mayo
Contact Person:	Chris Spaulding	Date:	June 2, 2026
Tel/Mobile:	(520) 270-8721	Quote Number:	5DT_USA_SENMC_2026-04_A
E-Mail:	cspaulding@senmc.edu	Pages:	1

2.0 Description

2.1 Path of TRU Waste from WIPP Receiving Yard to Final Resting Place

Based on the Video: "WIPP Virtual Tour"

<https://www.youtube.com/watch?v=izBFMrsKlvY>

The TRU waste will typically travel along the following path:

No.	Step Description	Machine/Device/Entity	Virtual World	Simulator/Scenario
0	Trupacts delivered into WIPP Receiving Yard.	Truck with Trailer	WIPP Receiving Yard	Truck Driving Sim: Existing
1	Move Trupacts (on trailer) around inside yard with trailer jockey.	Trailer Jockey	WIPP Receiving Yard	Trailer Jockey Sim: New
2	Take Trupacts off trailers and take it into the Contact Handled (CH) Waste Building onto a Trudock.	Forklift (with forks)	Trudock Area	Forklift Sim: Existing: New Scenario
3	Radiological Survey of Trupact.	Frisk and/or Swabbing Device	Trudock Area	Virtual Reality Crane Sim: New (Also RCT App)
4	Remove Trupact Lid 1. Radiological survey while removing first lid.	Special Lifting Crane	Trudock Area	Virtual Reality Crane Sim: New (Also RCT App)
5	Remove Trupact Lid 2. Second lid has plastic placed around it. Radiological survey while removing second lid.	Special Lifting Crane	Trudock Area	Virtual Reality Crane Sim: New (Also RCT App)
6	Remove waste containers out of Trupacts and place it on pallettes. Tie waste containers down (with netting) on pallettes.	Special Lifting Crane	Trudock Area	Virtual Reality Crane Sim: New (Also RCT App)
7	Move pallettes to an intermediate storage area.	Forklift (with forks)	Trudock Area	Forklift Sim: Existing: New Scenario
8	Move pallette with forklift to conveyance loading car (CLR) which sits on rails.	Forklift (with forks)	Lift Area (Surface)	Forklift Sim: Existing: New Scenario
9	Move CLR into lift.	CLR	Lift Area (Surface)	CLR Sim?
10	Take Lift down to Waste Station.	Lift	Lift Area (Inside)	Lift Sim?
11	Pull pallette out of Lift (with winch) onto Waste Transporter.	Transporter (Use the Getman Cab)	Lift Area (Ugnd)	Transporter Sim: New Software
12	Drive to Emplacement Panel.	Transporter	Underground Area	Transporter Sim: New

No.	Step Description	Machine/Device/Entity	Virtual World	Simulator/Scenario
13	Take pallette off transporter, onto Spatula (AKA push/pull)	Forklift (with push-pull) <i>Spotter mandatory</i>	Emplacement Panel	Forklift Sim: Existing: New Scenario
14	Take pallette to final destination.	Forklift (with push-pull)	Emplacement Panel	Forklift Sim: Existing: New Scenario
15	Push pallette into position at final position. Contaminated Area (CA).	Forklift (with push-pull)	Emplacement Panel	Forklift Sim: Existing: New Scenario

Table 1 – Typical Pathway of TRU Waste at WIPP

Only Contact Handled (CH) waste will be addressed. Remote Handled (RH) waste will not be addressed, since it includes only 4% of waste handled at WIPP.

The documentation aspects of moving TRU waste will also be addressed in the training.

2.2 System Hardware

2.2.1 Virtual Reality (VR) Stations (Existing)

The system will make use of the existing SimBASE VR stations at SENMC, as shown in the following image.



Figure 1 – SimBASE VR Station The user views the virtual world with a virtual reality (VR) head mounted display (HMD). The user navigates in the virtual world and interact with the virtual world with two VR space controllers (wands).

The SimBASE VR hardware consists of the following elements:

- Frame
- 55" Screen
- Personal Computer
- HTC Vive Virtual Reality (VR) Head Mounted Display (HMD)
- Two (2) HTC Vive Space Controllers

2.2.2 Forklift SimCAB (Existing)

2.2.3 Transporter SimCAB (Same as Existing Getman Salt Hauler SimCAB, but with Transporter Flat Bed instead of Salt Hauler)

2.2.4 Trailer Jockey SimCAB (Same as Existing GenTruck SimCAB)

2.3 System Software

The system software will include the following elements:

2.3.1 Virtual Worlds:

- a. WIPP Reception Yard [Surface]
- b. WIPP Waste Building [Surface] (Includes Trudock Area, Intermediate Storage Area and Area around Lift (Known as the CHBay)
- c. Lift Area [Inside] (Don't need it we can use a generic area)
- d. Emplacement Panel [Underground] (Includes Area around Lift and up to Final Deposition Area)

2.3.2 SimCAB Software

- a. Trailer Jockey Sim: New (Using existing GenTruck SimCAB)
- b. Forklift Sim: Existing: Several New Scenarios
- c. Mixed Reality (MR) Crane Sim: New
- d. Conveyance Loading Car Sim: *Simulator not recommended.*
- e. Lift Sim: *Simulator not recommended.*
- f. Transporter Sim: New (Using existing Salt Hauler SimCAB)

2.3.3 Events

The following Events will (inter alia) be presented. In each case the operator will have to follow specific steps.

No.	Event Description
a.	Trupact falls over (not nec.)
b.	Waste container falls off transporter keep
c.	Waste container falls off forklift keep
d.	Waste container falls over in Clean Area don't need
e.	Waste container falls over in Contaminated Area (CA) don't need
f.	Waste container falls over at Transition Line don't need
g.	Waste container causes stored waste containers to fall over don't need
h.	Collisiion with rib. Needs to be reported.
i.	Trailer jockey disconnected hoses

Table 2 – Typical Events for the Waste Handling Training System

2.4 E-Learning Package

An E-Learning package, covering the entire path of TRU waste at WIPP, will be offered as well.

3.0 Quote

Item	Description	Delivery [After Receipt of Order]	Qty	Unit Price [USD]	Price [USD]
3.1	Virtual World: WIPP Reception Yard	6-9 Months	1	35,000	35,000
3.2	Virtual World: WIPP Waste Building (Surface) (Includes Trudock Area, Intermediate Storage Area and Area around Lift)	6-9 Months	1	65,000	65,000
3.3	Virtual World: WIPP Emplacement Panel (Underground) (Includes Area around Lift and up to Final Deposition Area)	6-9 Months	1	65,000	65,000
3.4	Trailer Jockey Sim: New (Using existing GenTruck SimCAB)	6-9 Months	1	45,000	45,000
3.5	Forklift Sim: Existing: New Scenarios	6-9 Months	1	45,000	45,000
3.6	Mixed Reality Crane Sim: New (RCT Procedures, e.g. frisking or swabbing,	6-9 Months	1	115,000	115,000

	will be addressed in the RCT training package.) AI RCT will appear to do the frisking/swabbing)				
3.7	E-Learning: Crane: New	6-9 Months	1	25,000	25,000
3.8	Walk-Around Inspection Trainer: Crane: New Includes the surrounding area with TRUPact containers. a. Putting on different attachments b. Belly box charge c. Attachments	6-9 Months	1	25,000	25,000
3.9	Transporter Sim: New (Using existing Salt Hauler SimCAB) (Getman SimCAB)	6-9 Months	1	55,000	55,000
3.10	E-Learning: Entire Waste Handling Process (10 Concurrent User Licenses)	6-9 Months	1	100,000	95,000
3.11	Maintenance Trainer (in VR): Processing Once the TRU pack has been removed from trailer. Once the crane removes the lid. Use VR to follow procedure that is provided by WIPP) The waste handling process concurrent with lifting the lid. a. Steps prior to lifting the first lid. b. Steps prior to lifting the second lid.	6-9 Months	1	65,000	65,000
3.12	Walk-Around Inspection Trainer (in VR): Conveyance Loading Room Pins/certain hazards with TRUPact removal. Use VR to follow procedures that is provided by WIPP.	6-9 Months	1	25,000	25,000
				Sub-Total	665,000
3.13	Support Package: 10% of Total Contract Amount per Annum	--	3	66,500	199,500
				Total	864,500

4.0 Notes

No.	Description
4.1	This quote is valid for 90 days after which it may be renegotiated.
4.2	This quote does not include any taxes or duties.
4.3	Payment Terms: a. 40% Upfront Mobilisation Fee b. 50% After Successful Factory Acceptance Test (FAT) and Before Shipping c. 10% After Successful Installation

Please do not hesitate to contact the undersigned if you need more information.

Yours sincerely

Dennis Mayo
Country Manager

Quotation: Driving Simulators

1.0 Quote Details

To:	Southeast New Mexico College (SENMC)	From:	Dennis Mayo
Contact Person:	Chris Spaulding	Date:	June 1, 2026
Tel/Mobile:	(520) 270-8721	Quote Number:	5DT_USA_SENMC_2026-03_B
E-Mail:	cspaulding@senmc.edu	Pages:	1

2.0 Description

2.1 System Hardware

The system will make use of the existing SimBASE Hexagon system at SENMC, as shown in the following image.



Figure 1 – SimBASE Hexagon and SimCAB System (Classroom Configuration). SimCABs may be swapped out in less than 3 minutes without the use of any tools or a crane.

- a. A 5DT Simulator consists of a Simulator Base System (SimBASE™) and a Simulated Cab (SimCAB™) as shown in the following image.

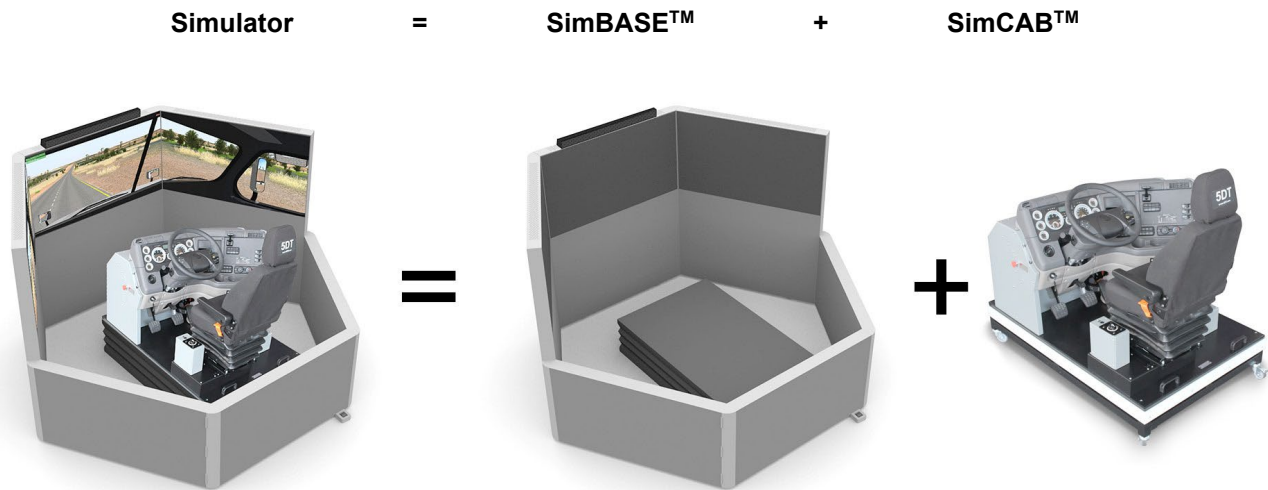


Figure 2 – Simulator Elements

- b. SENMC already has a SimBASE Hexagon. All of the proposed SimCABs will be able to function with this SimBASE. Depending on training volumes, SENMC may opt for an additional SimBASE, either in a classroom configuration or in a shipping container.
- c. SENMC also already have a Generic Truck SimCAB. The following simulators could be used in conjunction with this Generic Truck SimCAB:
- Fire Truck (with ladder) & Fire Engine (no ladder)
 - Ambulance
 - Airport Rescue and Firefighting (ARFF) Vehicle
- d. SENMC will require a Generic Sedan SimCAB for the following simulators:
- Sedan Vehicle
 - Patrol Vehicle

2.2 System Software

The system software will include the following elements:

- a. Generic terrain databases will be included free of charge.
- b. A Custom, Terrain Specific database, e.g. the Carlsbad Area, is quoted for.
- c. Emergency Vehicle Driving Upgrades are offered for the following vehicles:
- ARFF Vehicle
 - Fire Truck and Fire Engine Vehicles
 - Ambulance
 - Patrol Vehicles
- d. Typical Training Scenarios, for Emergency Vehicle Driving, are detailed in Appendix A.
- e. E-Learning packages, for theoretical training, are offered.
- f. Walk-Around Inspection Software, to train learners how to do pre-shift and/or post-shift inspections are offered.

3.0 Quote

An Excel spreadsheet, to enable total budget calculation, is supplied as a separate attachment.

Item	Description	Delivery [After Receipt of Order]	Qty	Unit Price [USD]	Price [USD]
3.1	SimBASE Hexagon (If another SimBASE is required)	6-9 Months	0	275,000	0
3.2	SimCAB: Sedan Vehicle Hardware and Standard Software	6-9 Months	1	95,000	95,000
3.3	Emergency Vehicle Driving Upgrade: ARFF Vehicle	6-9 Months	0	75,000	0
3.4	Emergency Vehicle Driving Upgrade: Fire Truck & Fire Engine	6-9 Months	0	35,000	0
3.5	Emergency Vehicle Driving Upgrade: Ambulance	6-9 Months	0	25,000	0
3.6	Emergency Vehicle Driving Upgrade: Patrol Vehicle	6-9 Months	0	25,000	0
3.7	E-Learning: Sedan Vehicle	6-9 Months	1	25,000	25,000
3.8	E-Learning: ARFF Vehicle	6-9 Months	0	35,000	0
3.9	E-Learning: Fire Truck & Fire Engine	6-9 Months	0	35,000	0
3.10	E-Learning: Ambulance	6-9 Months	0	25,000	0
3.11	E-Learning: Patrol Vehicle	6-9 Months	0	25,000	0
3.12	Walk-Around Inspection Software: Sedan Vehicle	6-9 Months	1	25,000	25,000
3.13	Walk-Around Inspection Software: ARFF Vehicle	6-9 Months	0	35,000	0
3.14	Walk-Around Inspection Software: Fire Truck & Fire Engine	6-9 Months	0	35,000	0
3.15	Walk-Around Inspection Software: Ambulance	6-9 Months	0	25,000	0
3.16	Walk-Around Inspection Software: Patrol Vehicle	6-9 Months	0	25,000	0
3.17	Custom Terrain Database: Carlsbad	6-9 Months	1	124,000	124,000
3.18	Simulator Container	6-9 Months	0	45,000	0
3.19	Walk-Around Inspection Software: Truck Engine Compartment	6-9 Months	0	25,000	0
3.20	Sub-Total				269,000
3.21	Support Package: 10% of Total Contract Amount per Annum	--	3	26,900	80,700
3.22	Total			Total	349,700

4.0 Notes

No.	Description
4.1	This quote is valid for 90 days after which it may be renegotiated.
4.2	This quote does not include any taxes or duties.
4.3	Payment Terms: a. 40% Upfront Mobilisation Fee b. 50% After Successful Factory Acceptance Test (FAT) and Before Shipping c. 10% After Successful Installation

Please do not hesitate to contact the undersigned if you need more information.

Yours sincerely

Dennis Mayo
Country Manager

Appendix A: Training Scenarios for Emergency Vehicles

This table lists typical training scenarios for emergency vehicle driving training. Most of the training scenarios may be executed with either the **5DT Generic Truck SimCAB** or the **5DT Generic Sedan SimCAB**.

For Airport Rescue and Firefighting (ARFF) training, a dedicated ARFF SimCAB will be required.

No.	Scenario	Fire Truck	Fire Engine	ARFF Vehicle	Ambulance	Patrol Vehicle
1	Start-Up & Shut-Down	1	1	1	1	1
2	General Driving	1	1	1	1	1
3	High Speed Driving	1	1	1	1	1
4	Getting Other Vehicles to Yield	1	1	1	1	1
5	Walk-Around Inspection	1	1	1	1	1
6	Operating all Controls	1	1	1	1	1
7	Obstacle Course: Forward Driving	1	1	1	1	1
8	Obstacle Course: Reverse Driving	1	1	1	1	1
9	Obstacle Course: Weaving: Forward (also called 'Serpentine')	1	1	1	1	1
10	Obstacle Course: Weaving: Reverse (also called 'Serpentine')	1	1	1	1	1
11	Obstacle Course: Parallel Parking	1	1	1	1	1
12	Obstacle Course: Alley Dock: Left	1	1	1	1	0
13	Obstacle Course: Alley Dock: Right	1	1	1	1	0
14	Obstacle Course: Split: Rapid Stop	1	1	1	1	1
15	Obstacle Course: Split: Sharp Right	1	1	1	1	1
16	Obstacle Course: Split: Sharp Left	1	1	1	1	1
17	Obstacle Course: Diminishing Space: Forward	1	1	1	0	0
18	Obstacle Course: Diminishing Space: Reverse	1	1	1	0	0
19	Obstacle Course: Limited Space Turnaround	1	1	1	1	0
20	Use of Siren and Lights	1	1	1	1	1
21	Crossing an Intersection	1	1	1	1	1
22	Driving: Uphill: Up to 30%	1	1	1	1	0
23	Driving: Downhill: Up to 30%	1	1	1	1	0
24	Driving: Side Slope: Forward: Up to 20%	1	1	1	1	0
25	Driving: Side Slope: Reverse: Up to 20%	1	1	1	1	0
26	Driving: Slippery Surfaces	1	1	1	1	1
27	Driving: Torsional Twist	1	1	1	0	0
28	Driving: Rapid Acceleration & Deceleration	1	1	1	1	1
29	Pump & Drive	1	1	1	0	0
30	Transferring Water	1	1	1	0	0
31	Use of GPS	1	1	1	1	1
31	Driving: Water Sloshing	1	1	1	0	0
32	Operating Ladder	1	0	0	0	0
33	Use of Extendable Turret	0	0	1	0	0
34	Performing Pitt Maneuver	0	0	0	0	1
35	Use of Bumper Turret	0	0	1	0	0
36	Use of Roof Turret	0	0	1	0	0
37	Use of Undertruck Nozzles	0	0	1	0	0
38	Use of Piercing Apparatus	0	0	1	0	0

Table 1 – Typical Training Scenarios for Emergency Vehicles

ESTIMATE

MILLENNIUM COMMUNICATIONS

12521 Montgomery Blvd NE
Albuquerque, NM 87111-4154

client.relations@mc2sw.com

+1 (505) 830-3200

mc2sw.com



Bill to

SOUTHEAST NEW MEXICO COLLEGE
1500 UNIVERSITY DRIVE
CARLSBAD, NM 88220

Ship to

SOUTHEAST NEW MEXICO COLLEGE
1500 UNIVERSITY DRIVE
CARLSBAD, NM 88220
UNITED STATES

Estimate details

Estimate no.: 100200

Estimate date: 05/04/2026

P.O. Number: Mass Notification

Product or service	Description	Qty	Rate	Amount
AtlasIED Mass Notification Project				
Network Cabling				
302378BL2	CATEGORY 6 RATED PLENUM CABLE BLUE	15000	\$0.545	\$8,175.00
KJ458EC25C6BU	KJ458EC25-C6-BU CAT6 JACK INSERTS BLUE	204	\$8.33	\$1,699.32
SMKL1WH	SMKL-1-WH SURFACE JACK 1 PORT WHITE	102	\$3.15	\$321.30
BCH32-U-2-4	BCH32-U-2-4 2 INCH J HOOK	100	\$13.40	\$1,340.00
48UHDMMMP	48U-HDMMMP PATCH PANEL 48-PORT BLANK	4	\$107.00	\$428.00
ATLASIED MASS NOTIFICATION EQUIPMENT				
IP-SDMF	Ip Speaker 8" C803A DISP MIC	60	\$1,201.63	\$72,097.80
IP-SEA-SD	IP Speaker Enclosure	60	\$88.63	\$5,317.80
IP-DDS	IP DBL Clock Speaker with Flash	42	\$1,485.28	\$62,381.76
SINGLEWIRE SOFTWARE				
SSR-3YR-LIC-2	InformaCast Reach License	250	\$62.70	\$15,675.00

SSR-3YR-IPA-2	InformaCast Reach IP Endpoint	150	\$43.88	\$6,582.00
SSR-3YR-MUA-3	InformaCast Reach Mobile User	1250	\$12.78	\$15,975.00
IPTA-IFS	IC, FUSION SERVER ApL	1	\$1,532.00	\$1,532.00
SS-OB-ATL	Customer Onbaording	1	\$13,600.00	\$13,600.00
LABOR				
HOUR/S LABOR CREW	CREW LABOR HOURS	110	\$345.00	\$37,950.00
HOUR/S LABOR STANDARD	PHONE TECH LABOR HOUR/S STANDARD	40	\$170.00	\$6,800.00
BOND				
Services	BOND	1	\$26,315.79	\$26,315.79
TRAVEL/HOTEL				
TRAVEL	TRAVEL HOURS	32	\$350.00	\$11,200.00
Services	HOTEL	4	\$1,100.00	\$4,400.00
			Subtotal	\$291,790.77
			Sales tax	\$8,084.64
			Total	\$299,875.41

Accepted date

Accepted by



SCHEDULE 2 – HOSTING ENVIRONMENT SERVICES AND PAYMENT TERMS

1. DESCRIPTION OF HOSTING ENVIRONMENT SERVICES

The “Hosted Environment” is collectively defined as:

Component name	Quantity	Target uptime
Software Production Server	1	99.9%

Software: Terminalfour Web Content Management & Digital Engagement Platform

Bandwidth Allocation 1TB of Bandwidth per month per web server

Territory: United States of America

Normal Office Hours: Defined as 9.00am to 5.30pm (Mountain) Monday to Friday excluding federal public holidays.

2. CLIENT CONTACT DETAILS

Client Primary Contact

Name: Freddy Espino
 Telephone Number: 575-234-9269
 Email address: fespino@senmc.edu

Client Secondary Contact

Name: Tymon Mattoszko
 Telephone Number: 856-287-1466
 Email address: tmattoszko@ferrilli.com

3. PAYMENT TERMS

3.1 Payment of the annual charge of \$16,606.00 for the Subscription Services, shall be due and payable within 30 days of the Installation Date (the “Charge”) and shall be subject to annual index linked variation upon each Renewal Date to reflect the annual increase in the Consumer Price Index (“CPI”). At the end of any twelve-month term Terminalfour may increase the Charge by an amount no greater than 3% higher than the annual increase in the CPI. If Terminalfour wishes to increase the Charge by an amount greater than 3% higher than the annual increase in the CPI then Terminalfour may do so by giving thirty (30) days’ notice in writing to Client and Client may choose to reject the increase within fourteen (14) business days after receiving such notice and terminate this Agreement. Business days shall not include weekends, holidays, or breaks, when Client is not in session. Under no circumstances shall there be more than one price increased within any 12-month period.

3.2 The Client shall pay to Terminalfour the sum of \$53,370.00 for Professional Services (a once-off charge) and \$7,444.00 for Training (a once-off charge).
 The Charges shall be paid by the Client to Terminalfour as follows:

3.2.1 seventy-five per cent (75%) of \$53,370.00 (Professional Services) within 30 days of Terminalfour issuing the invoice in respect of the Charges; and

3.2.2 twenty-five per cent (25%) of \$53,370.00 (Professional Services) within 30 days of the launch of website or completion of work; and

3.2.3 One hundred per cent (100%) of \$7,444.00 (Training) within 30 days of delivery of Training.



For the avoidance of doubt, the Charges shall include installation of the Software on the Server by Terminalfour.

SCHEDULE 3 – SUPPORT PROCEDURES

1. Support Procedure

All requests for support must adhere to the following procedure:

- Terminalfour must be contacted via one of the following:
 - by telephone: 617 500 9171
 - by email at: clientsupport@terminalfour.com
 - via self-service: <https://support.terminalfour.com>
- Only Client’s Primary and Secondary Contact is authorized to log support issues with Terminalfour
- Terminalfour personnel will determine if the reported problem falls within the terms of this Agreement and will either invoke the following procedure or hand the call off (e.g. administration departments/Client Liaison) as appropriate.

2. Problem Investigation Procedure

While Terminalfour monitors the normal operation of the Hosting Environment, when Client suspects a problem has occurred, the following procedure must be adhered to:

- Client will gather as much information about the problem as possible. In particular, the following information should be available:
 - A detailed description of the suspected problem.
 - Specific information of the operation, which caused the failure.
 - Particulars of the environment in which the Software operate.
 - If possible, the Client should determine the conditions under which the fault can be replicated.
- Terminalfour will acknowledge reported problem with a response email to the Client support representative, which shall be the reference for further communication on the reported problem.
- Terminalfour will initially classify reported problems in accordance with the following criteria:
 - Priority 1 issues - system non-functional or essentially unusable.
 - Priority 2 issues - system partially usable or temporary work around available.
 - Priority 3 issues - minor problems with low impact on operations.
 - Priority 4 issues - insignificant problems such as documentation errors.
- Terminalfour will initially attempt to qualify the suspected issue as an actual issue and will require the Client to perform checks and tests to further isolate the suspected issue.
- Where further Client checks are inconclusive or are liable to affect live operation of the system, Terminalfour will attempt to replicate and test the suspected issue internally.
- Following confirmation of a problem, Terminalfour will continue to investigate the issue and may require Client to perform tests in order to identify a fix or work around.
- If a fix or work around is not available within the following time frames following confirmation of the issue, Terminalfour will escalate the reported issue to Terminalfour’s software development team, original manufacturer/software provider (if applicable) or data center provider for further intervention.

Priority	Ticket response target	Target resolution or Escalation
Priority 1 issues	2 working hours	4 working hours
Priority 2 issues	4 working hours	8 working hours
Priority 3 & 4 issues	8 working hours	48 working hours



- Terminalfour will provide fixes or work around as soon as practicable and will provide regular updates on the progress of the problem resolution process at times agreed with Client or according to the following time scales:
 - Priority 1 issues - 4 hourly.
 - Priority 2 issues - on a daily basis.
 - Priority 3 issues - on a weekly basis.
 - Priority 4 issues - when problem initially logged only.

3. Remote Access Procedure

If, as a result of a query or report of a suspected problem by Client, Terminalfour decides remote access is required, the following procedure will be utilized:

- Terminalfour will access the Software and Hosting Environment remotely.
- Terminalfour will take all reasonable precautions to prevent remote access activities from causing interruptions in service on live systems.
- If an interruption in service is necessary to complete remote access activities, permission will be sought from Client. At Client's option, activities will be completed or deferred to a later time mutually agreed by Terminalfour and Client.

4. Client Responsibilities

4.1 Technical Procedures

Client agrees to follow the technical procedures set out in Schedule 3 hereto when using any of the Subscription Services.

4.2 Co-operation

Client will make their best efforts to follow the instructions of Terminalfour support personnel to investigate, test and verify any problems and will maintain courteous and proper behavior during any communications with Terminalfour personnel.

4.3 Software Rights

Client acknowledges and agrees that the Software including, but not limited to, documentation, patches, fixes or by-passes, if any, provided by Terminalfour or the original manufacturer for the Software remain the exclusive property of either Terminalfour or the original manufacturer, as the case may be, and may be provided to others by Terminalfour.

4.4 Remote Access Facilities

Client permits Terminalfour to have IP access to the Software and clearly defined operational procedures for the purposes of providing the remote access service.

4.5 Misuse of Software

This Agreement applies only to the operation of the Software under the conditions and in the environment for which they were designed and as determined by Terminalfour. It does not include support requests arising from abuse, misuse or modification of the Software unless such modifications have received prior written approval.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC - 152
CES CONTRACT # 2024-14-C112-ALL

Monday, May 4, 2026

SCOPE

Supply components for BYOD conference system. No additional cabling provided. General elevation and single line drawings to be provided.
 CONFERENCE SYSTEM

QTY DESCRIPTION

		Discount 22%	List Price	Price	Total
1	Netgear GSM4210PD M4250-9G1F-POE+ managed Switch	803.04	979.71	803.04	803.04
3	Bullet Train BT-10KUHD-010 1M 10K 48G HDMI CABLE 3.3 FT VRR FRL,EARC-30AWG	25.49	31.10	25.49	76.47
1	Shure MXA920W-S Ceiling Array Microphone, square, white, 24"	3,690.00	4,501.80	3,690.00	3,690.00
1	Shure P300-IMX Audio Conference Processor	2,222.22	2,711.11	2,222.22	2,222.22
1	Navepoint 00407314	594.27	725.01	594.27	594.27
1	Extron Electronics 60-1925-02 4X2 SCALLING MATRIX SWITCHER WITH USB DATA	4,672.20	5,700.08	4,672.20	4,672.20
1	Extron Electronics 60-2092-53DTP3 Reciever for 4K/60HDMI AND USB DATA	1,466.40	1,789.01	1,466.40	1,466.40
1	Extron Electronics 60-850-01 1 Channel Amp 200W 70V	678.60	827.89	678.60	678.60
1	Extron Electronics 60-1979-01 IPCP Pro XI Control Processor	811.12	989.57	811.12	811.12
2	Middle Atlantic UTR1 1SP Universal Half Rack T	50.70	61.85	50.70	101.40
12	Press Play Engineering Comissioning / programming	125.00	152.50	125.00	1,500.00
8	Press Play Engineering Engineering	125.00	152.50	125.00	1,000.00
LABOR					-
2	Cabling		500.00		1,000.00
32	crew-2 crew-2 Install		250.00		8,000.00
				Subtotal	\$ 26,615.72
				Tax not included	
				Total	\$ 26,615.72

Signature

Date

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC - 201
CES CONTRACT # 2024-14-C112-ALL

Monday, May 4, 2026

SCOPE

Supply components for BYOD conference system. No additional cabling provided. General elevation and single line drawings to be provided.
 CONFERENCE SYSTEM

QTY DESCRIPTION

		Discount 22%	List Price	Price	Total
1	Netgear GSM4210PD M4250-9G1F-POE+ managed Switch	803.04	979.71	803.04	803.04
3	Bullet Train BT-10KUHD-010 1M 10K 48G HDMI CABLE 3.3 FT VRR FRL,EARC-30AWG	25.49	31.10	25.49	76.47
1	Shure MXA920W-S Ceiling Array Microphone, square, white, 24"	3,690.00	4,501.80	3,690.00	3,690.00
1	Shure P300-IMX Audio Conference Processor	2,222.22	2,711.11	2,222.22	2,222.22
1	Navepoint 00407314	594.27	725.01	594.27	594.27
1	Extron Electronics 60-1925-02 4X2 SCALLING MATRIX SWITCHER WITH USB DATA	4,672.20	5,700.08	4,672.20	4,672.20
1	Extron Electronics 60-2092-53DTP3 Reciever for 4K/60HDMI AND USB DATA	1,466.40	1,789.01	1,466.40	1,466.40
1	Extron Electronics 60-850-01 1 Channel Amp 200W 70V	678.60	827.89	678.60	678.60
1	Extron Electronics 60-1979-01 IPCP Pro XI Control Processor	811.12	989.57	811.12	811.12
2	Middle Atlantic UTR1 1SP Universal Half Rack T	50.70	61.85	50.70	101.40
12	Press Play Engineering Comissioning / programming	125.00	152.50	125.00	1,500.00
16	Press Play Engineering Engineering	125.00	152.50	125.00	2,000.00
2	Draper DR-154104 AcumenV 123" 16;10 Matte White Projection Screen	4,173.00	5,091.06	4,173.00	8,346.00
LABOR					-
1	Cabling		500.00		500.00
40	crew-2 crew-2 Install		250.00		10,000.00
				Subtotal	\$ 37,461.72
				Tax not included	
				Total	\$ 37,461.72

Signature

Date

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC - 202
CES CONTRACT # 2024-14-C112-ALL

Monday, May 4, 2026

SCOPE

Supply components for BYOD conference system. No additional cabling provided. General elevation and single line drawings to be provided.
 CONFERENCE SYSTEM

QTY DESCRIPTION

		Discount 22%	List Price	Price	Total
1	Netgear GSM4210PD M4250-9G1F-PoE+ MANAGED Switch	803.04	979.71	803.04	803.04
3	BulletTrain BT-10KUHD-010 1M 10K (48Gbps) HDMI Cable (3.3 FT) - VRR,FRL, eARC - 30 AWG	25.49	31.10	25.49	76.47
1	Shure MXA920W-S Ceiling Array Microphone, square, white, 24"	3,690.00	4,501.80	3,690.00	3,690.00
1	Shure P300-IMX Audio Conferencing Processor	2,222.22	2,711.11	2,222.22	2,222.22
1	Navepoint 00407314	594.27	725.01	594.27	594.27
1	Extron Electronics 60-1925-02 4X2 SCALLING MATRIX SWITCHER WITH USB DATA	4,672.20	5,700.08	4,672.20	4,672.20
1	Extron Electronics 60-2092-53DTP3 Reciever for 4K/60HDMI AND USB DATA	1,466.40	1,789.01	1,466.40	1,466.40
1	Extron Electronics 60-850-01 1 Channel Amp 200W 70V	678.60	827.89	678.60	678.60
1	Extron Electronics 60-1979-01 IPCP Pro XI Control Processor	811.12	989.57	811.12	811.12
2	Middle Atlantic UTR1 1SP Universal Half Rack T	50.70	61.85	50.70	101.40
12	Press Play Engineering Comissioning / programming	125.00	152.50	125.00	1,500.00
8	Press Play Engineering Engineering	125.00	152.50	125.00	1,000.00
LABOR					-
1	Cabling		2,500.00		2,500.00
40	crew-2 crew-2 Install		250.00		10,000.00
Subtotal				\$	30,115.72
Tax not included					
Total				\$	30,115.72

Signature

Date

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC - 213
CES CONTRACT # 2024-14-C112-ALL

Monday, May 4, 2026

SCOPE

Supply components for BYOD conference system. No additional cabling provided. General elevation and single line drawings to be provided.
 CONFERENCE SYSTEM

QTY DESCRIPTION		Discount 22%	List Price	Price	Total
1	Netgear GSM4210PD M4250-9G1F-PoE+ MANAGED Switch	803.04	979.71	803.04	803.04
3	BulletTrain BT-10KUHD-010 1M 10K (48Gbps) HDMI Cable (3.3 FT) - VRR,FRL, eARC - 30 AWG	25.49	31.10	25.49	76.47
1	Shure MXA920W-S Ceiling Array Microphone, square, white, 24"	3,690.00	4,501.80	3,690.00	3,690.00
1	Shure P300-IMX Audio Conferencing Processor	2,222.22	2,711.11	2,222.22	2,222.22
1	Navepoint 00407314	594.27	725.01	594.27	594.27
1	Extron Electronics 60-1925-02 4X2 SCALLING MATRIX SWITCHER WITH USB DATA	4,672.20	5,700.08	4,672.20	4,672.20
1	Extron Electronics 60-2092-53DTP3 Reciever for 4K/60HDMI AND USB DATA	1,466.40	1,789.01	1,466.40	1,466.40
1	Extron Electronics 60-850-01 1 Channel Amp 200W 70V	678.60	827.89	678.60	678.60
1	Extron Electronics 60-1979-01 IPCP Pro XI Control Processor	811.12	989.57	811.12	811.12
2	Middle Atlantic UTR1 1SP Universal Half Rack T	50.70	61.85	50.70	101.40
12	Press Play Engineering Comissioning / programming	125.00	152.50	125.00	1,500.00
8	Press Play Engineering Engineering	125.00	152.50	125.00	1,000.00
LABOR					-
1	Cabling		2,500.00		2,500.00
32	crew-2 crew-2 Install		250.00		6,000.00
Subtotal				\$	26,115.72
Tax not included					
Total				\$	26,115.72

Signature

Date

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC - 216
CES CONTRACT # 2024-14-C112-ALL

Monday, May 4, 2026

SCOPE

Supply components for BYOD conference system. No additional cabling provided. General elevation and single line drawings to be provided.
 CONFERENCE SYSTEM

QTY DESCRIPTION		Discount 22%	List Price	Price	Total
1	Netgear GSM4210PD M4250-9G1F-PoE+ MANAGED Switch	803.04	979.71	803.04	803.04
3	BulletTrain BT-10KUHD-010 1M 10K (48Gbps) HDMI Cable (3.3 FT) - VRR,FRL, eARC - 30 AWG	25.49	31.10	25.49	76.47
1	Shure MXA920W-S Ceiling Array Microphone, square, white, 24"	3,690.00	4,501.80	3,690.00	3,690.00
1	Shure P300-IMX Audio Conferencing Processor	2,222.22	2,711.11	2,222.22	2,222.22
1	Navepoint 00407314	594.27	725.01	594.27	594.27
1	Extron Electronics 60-1925-02 4X2 SCALLING MATRIX SWITCHER WITH USB DATA	4,672.20	5,700.08	4,672.20	4,672.20
1	Extron Electronics 60-2092-53DTP3 Reciever for 4K/60HDMI AND USB DATA	1,466.40	1,789.01	1,466.40	1,466.40
1	Extron Electronics 60-850-01 1 Channel Amp 200W 70V	678.60	827.89	678.60	678.60
1	Extron Electronics 60-1979-01 IPCP Pro XI Control Processor	811.12	989.57	811.12	811.12
2	Middle Atlantic UTR1 1SP Universal Half Rack T	50.70	61.85	50.70	101.40
12	Press Play Engineering Comissioning / programming	125.00	152.50	125.00	1,500.00
8	Press Play Engineering Engineering	125.00	152.50	125.00	1,000.00
LABOR					-
1	Cabling		2,500.00		2,500.00
32	crew-2 crew-2 Install		250.00		6,000.00
Subtotal				\$	26,115.72
Tax not included					
Total				\$	26,115.72

Signature

Date

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC Audimute
CES CONTRACT # 2024-14-C112-ALL

Monday, May 18, 2026

SCOPE

This quote is to install Audimute panels on the walls and ceilings.

QTY DESCRIPTION

			Discount 22%	List Price	Price	Total	Contract
55	2x4 SW7574 Echelon Ecru	1.5" Thick- AcoustiColor Acoustic Wall Panels W/ Hang Tabs	60.00	91.25	60.00	3,300.00	2024-14-C112-ALL
17	2x4 SW7069 Iron Ore	1.5" Thick- AcoustiColor Acoustic Wall Panels W/ Hang Tabs	60.00	91.25	60.00	1,020.00	2024-14-C112-ALL
8	2x4 SW6839 Kimono Viole	1.5" Thick- AcoustiColor Acoustic Wall Panels W/ Hang Tabs	60.00	91.25	60.00	480.00	2024-14-C112-ALL
23	2x2 SW7574 Echelon Ecru	1.5" Thick- AcoustiColor Acoustic Wall Panels W/ Hang Tabs	42.00	91.25	42.00	966.00	2024-14-C112-ALL
24	2x2 SW7574 Echelon Ecru	1.5" AcoustiColor Direct Mount Ceiling Tiles	42.00	59.00	42.00	1,008.00	2024-14-C112-ALL
16	2x4 Asteroid	1.5" Thick- Fabric Wrapped Acoustic Wall Panels W/ Hang Tabs for non- permanent wall installation	75.00	91.25	75.00	1,200.00	2024-14-C112-ALL
2	Direct Mount Ceiling Tile Adhesive	Titebond Acoustic Ceiling Tile Adhesive- 1 Gallon covers up to 60 SQFT	62.00	75.64	62.00	124.00	Open Market

LABOR

74	Crew-2	Install Panels			210.00	15,540.00	
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Subtotal	\$ 23,638.00
Shipping & Packaging	\$ 2,300.00
Total	\$ 25,938.00

Signature _____

Date _____

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Proposal For:

Southeast New Mexico College
1500 University Drive
Carlsbad, NM 88220
Project: SENMC Screens
CES CONTRACT # 2024-14-C112-ALL

Tuesday, May 19, 2026

SCOPE

Supply components for BYOD conference system. No additional cabling provided. General elevation and single line drawings to be provided.
CONFERENCE SYSTEM

QTY DESCRIPTION	Discount 22%	List Price	Price	Total
2 Epson V11HA52920 10,000 Lumen WUXGA-4KE-WHITE	20,570.16	25,095.60	20,570.16	41,140.32
2 Epson V12H004M08 Middle Throw Lens 1	1,871.22	2,282.89	1,871.22	3,742.44
2 Draper DR-154104 Draper 154104 AcumenV 123" 16;10 matte white projection screen	4,173.00	5,091.06	4,173.00	8,346.00
			Subtotal	\$ 53,228.76
			Tax not included	
			Total	\$ 53,228.76

Signature _____
Date _____

Purchase Options:

CES (Cooperative Educational Services) # 2024-14-C112-ALL

Alterations or deviations from these specifications will be executed only upon written orders and may be subject to additional charges. A 25% handling and restocking charge will be assessed on orders cancelled by purchaser prior to installation. Right to possession of all equipment will remain with Millennium Communications Corp. until full payment has been received. There will be a finance charge of 1.75% per month (annual Percentage Rate 21%) on all accounts 20 days past due. If any action is brought by Millennium Communications Corp. to enforce its rights hereunder, purchaser agrees to pay all reasonable attorney fees, court costs, and collection fees. Millennium Communications Corp. will not be held liable for delays in installation due to natural disasters, telephone company delays, shipping delays, or other circumstances beyond their control.



Business and Finance
Office of the Interim Vice President
SEMC 1500 University Dr
Carlsbad, NM 88220

Date: June 8, 2026

To: Board of Trustees

From: Carolyn Kasdorf, Interim VP of Business & Finance

Via: Kevin Beardmore, President

Subject: Disposition of Property

Currently, the Property Disposition Committee is required to submit to the Board of Trustees to dispose of obsolete, worn-out, and excess property.

Approval is being requested to dispose of the property listed in the attachment. The list consists of items with the following characteristics:

- The current resale value of the property items is \$30,000 or less. (SB 274)
- The Property item is worn-out, unusable, or obsolete, or is no longer economical or safe for continued use.

The property will not be disposed of in less than thirty (30) days after the State Auditor's office and the Higher Education Department have been notified.

Every property item recommended for disposal with a current resale value of over \$30,000 must.

Have prior approval from the Board of Trustees.

Action Requested

Approval of disposal of obsolete, worn-out, and excess property without Board of Trustees approval, subject to the above provision.

SOUTHEAST NEW MEXICO COLLEGE
Board of Trustees
RESOLUTION NO. 2026-003

RESOLUTION OF INTENT TO DISPOSE OF SURPLUS PROPERTY

WHEREAS, as required by section 13-6-1 NMSA 1978, the Board of Trustees of Southeast New Mexico College has appointed a Property Disposition Oversight Committee to approve and oversee the disposition of items of obsolete, worn-out, or unusable tangible personal property; and

WHEREAS, this committee has recommended the disposition of various equipment, vehicles, etc., as authorized in Section 13-6-1 NMSA 1978 and the deletion of these items from the Community college inventory:

THEREFORE, BE IT RESOLVED THAT THE BOARD OF TRUSTEES OF SOUTHEAST NEW MEXICO COLLEGE:

1. Authorizes the Administration to dispose of and delete from the Community college inventory items, including Various Laptops, PC, Hover Cam, Projector, Cameras, and Copiers and accessories, cables, batteries, chargers, wiring, and other miscellaneous electronic items on the attached inventory Disposition.
2. This action shall not be taken until at least thirty (30) days' notice is given to the State Auditor and Higher Education Department as required in Section 13-6-1 NMSA 1978; and

BE FURTHER RESOLVED THAT a copy of this resolution shall become a permanent part of the official minutes of the Board of Trustees and shall be maintained as a public record subject to the Inspection of Public Records Act (Chapter 14, Article 2 NMSA 1978)

ADOPTED AND APPROVED on this 8th day of June 2026.
Southeast New Mexico College Board of Trustees

X

Sarah Bowman, Chair

X

Ned Elkins, Secretary

X

Mark Caqe, Member

X

Lee White, Member

U421953		Z3200 PS Photo	Plotter HP	
U428119		R3 Ready Space	Carpet Extracter	
U438262	JPCCK2M1B5	HP M806X	copier	
U422010	W80231B9ATQ	A1278	MacBook Pro	
U422011	W80231BAATQ	A1278	MacBook Pro	
U426974	C02FQ10CDF8X	A1286	MacBook Pro	
U428221	C02LT2G8FD59	A1398	MacBook Pro	
U438100			iMac Display	
U00081		MX-B557F	Copier	
U455181	37RZKMS		PC	
No Tag	JCTLHB2	Optiplex 9020	PC	
U426943	4VKSGQ1	Optiplex 790	PC	
U443093	35RTCP2	Precision Tower 3620	PC	
U455032	JBBVDF3	Precision 3620	PC	
U443105	35SQCP2	Precision Tower 3620	PC	
U438112	22BSW52	Precision Tower 5810	PC	
No Tag	JCT9JB2	Optiplex 9020	PC	
U443140	C8J7DV2	Precision Tower 3620	PC	
U455031	JBC1FF3	Precision 3650	PC	
No Tag	58KSCP2	Optiplex 3050	PC	
No Tag	58HQCP2	Optiplex 3050	PC	
No Tag	58DWCP2	Optiplex 3050	PC	
No Tag	58FSCP2	Optiplex 3050	PC	
U443135	C0DY0T2	Precision 3630	PC	
U455163	DQG41M2	Precision 3450	PC	
U443162	B4BH4Z2	Optiplex 3070	PC	
U455165	2SG41M3	Precision 3450	PC	
U00779	7SL4XB4		PC	
U455183	17RZKM3	Optiplex 5090	PC	
U455187	87RZKM3	Optiplex 5090	PC	
U443163	B4CB4Z2	Optiplex 3070	PC	
U455171	DRG41M3	Optiplex 3070	PC	
U455180	77RZKM3	Optiplex 5090	PC	
U417227	MV000340377		Media Site Starter Kit	
U407925	L5THA0216		Camera	
U407924	L5THA0220		Camera	
U407835	K5THA0192		Camera	
U407826	I5THA0156	SDC615P	Camera	
U407972	00408C72859B	AXIS 210A	Camera	x2
U00378		4300	Door Opener	
U00379		4300	Door Opener	
U443214	9RVGW33	Latitude 5500	Laptop	
U438401	BBQ5RN2	Latitude 5580	Laptop	
U438400	42K5RN2	Latitude 5580	Laptop	

U438108	JN3YL72	Latitude E5570	Laptop
U438399	1S4RQN2	Latitude 5580	Laptop
U443303	C4ZHX33	Latitude 5500	Laptop
U438156	6BHQ3C2	Latitude 3560	Laptop
U443328	5ZTB793	Latitude 5510	Laptop
U443228	F474X33	Latitude 5500	Laptop
U407921			Camera
U407940			Mixer
No Tag	2T495925D	Realis SX50	Projector
No Tag	N/A	Realis SX50	Projector
U407920	L5TD00602 R	AG-DVX100BP	Camera
Lost Tag	6A6TD00789	AG-DVX100BP	Camera
	G6NC0046 R	AG-HVX200	Camera
U407829	L5TD00499R	AG DVX100BP	Camera
U407931	A6TD00152 R	AG-DVX100BP	Camera
U438367			iMac Display
U438200			iMac Display
No Tag	58DRCP2		PC
No Tag	6VL5333		PC
No Tag			Laser Jet Printer Ink
No Tag			Back up Battery
No Tag			Back up Battery
No Tag			Electrical Wire
U407831			Camera Battery
U407929			Camera Battery
No tag			Camera misc.
U417133		Dell Precision	PC

SOUTHEAST NEW MEXICO COLLEGE
Board of Trustees
RESOLUTION NO. 2026-003

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ADOPTED AND APPROVED on this 8th day of June 2026.

Southeast New Mexico College Board of Trustees

X

Sarah Bowman, Chair

X

Ned Elkins, Secretary

X

Mark Cage, Member

X

Lee White, Member

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No Tag			Electrical Wire
U407831			Camera Battery
U407929			Camera Battery
No tag			Camera misc.
U417133		Dell Precision	PC

**Southeast New Mexico College
Business Office Reports
June 8, 2026**

- Business Office Report Narrative
- Business Office Report - Budget to Actual Comparison
- Balance Sheet as of 4/30/2026
- Income Statement as of 4/30/2026

Recommended Action: Discussion

**SOUTHEAST NEW MEXICO COLLEGE
VICE PRESIDENT FOR BUSINESS SERVICES
MEMORANDUM**

Date: June 8, 2026

To: SENMC Board of Trustees

From: Carolyn Kasdorf, Interim Vice President for Business and Finance

Subject: Business Office Budget Report for the month ending April 30, 2026

Statement of Revenue and Expenditures

The statement of Revenue and Expenditures provides the Board of Trustees with a monthly snapshot in time as of 4/30/2026. This allows the Board the opportunity to track how the College's budget to actuals is performing. It also allows Management a view to adjust for areas where budget may need to be increased, decreased, or adjusted accordingly.

To provide greater transparency and align with best practices in financial reporting, the Budget to Actual report has been updated to reflect a balanced budget format in which total revenues equal total expenditures. Based on current projections, the institution anticipates transferring \$11,546,412 to reserves. This adjustment ensures that excess revenues are formally recognized as planned reserves rather than appearing as an unallocated surplus.

A Budget Adjustment Request (BAR) was provided to the state to realign projected revenues with projected expenditures and restore a balanced position consistent with the updated reporting structure. The "Revised Budget" column has been updated accordingly.

Balance Sheet

Based on current projections, the institution anticipates a fund balance of \$197,069,447 for FY26 – an increase of 21,491,786 from FY25 projected fund balance.

Income Statement

The income statement provides a snapshot of revenue and expense as of 4/30/2026.

Budget to Actual Comparison

SOUTHEAST NEW MEXICO COLLEGE
FOR THE NINE MONTHS ENDED APRIL 30, 2026

	Year-To-Date		Projected Full Year			
	Proportional Budget	Actual	Beginning Budget	Revised Budget	Projection	Variance
Revenues						
Tuition and Fees	\$ 610,300	\$ 612,618	\$ 680,202	\$ 642,421	\$ 642,421	-
State Appropriations	\$ 5,137,616	\$ 5,466,041	\$ 5,838,200	\$ 5,838,200	\$ 5,838,200	-
Local Taxes	\$ 38,548,400	\$ 36,426,409	\$ 35,000,000	\$ 43,805,000	\$ 43,805,000	-
Other Source Revenue	\$ 240,130	\$ 265,712	\$ 1,800	\$ 300,000	\$ 300,000	-
Interest	\$ 1,600,000	\$ 909,236	\$ 750,000	\$ 2,000,000	\$ 2,000,000	-
Auxiliary - Bookstore	\$ 288,156	\$ 345,011	\$ 375,000	\$ 360,000	\$ 360,000	-
Auxiliary - Health Clinic	\$ 1,600	\$ 2,210	\$ 25,000	\$ 2,500	\$ 2,500	-
Grants	\$ 2,192,273	\$ 1,362,427	\$ 3,425,426	\$ 3,425,426	\$ 3,425,426	-
Gifts		\$ 4,095,500	\$ -	\$ 4,100,020	\$ 4,100,020	-
Transfers In	\$ -	\$ 754	\$ -	\$ 307	\$ 307	-
Total Revenues	\$ 48,618,475	\$ 49,485,916	\$ 46,095,628	\$ 60,473,874	\$ 60,473,874	\$ -
Expenditures						
Faculty Salaries	\$ 3,319,815	\$ 3,110,641	\$ 4,731,054	\$ 4,147,522	\$ 4,147,522	-
Professional Salaries	\$ 4,781,005	\$ 4,479,765	\$ 5,202,210	\$ 5,973,020	\$ 5,973,020	-
Support Staff	\$ 2,560,650	\$ 2,399,310	\$ 2,934,883	\$ 3,199,080	\$ 3,199,080	-
Part Time Faculty Salaries	\$ 467,773	\$ 438,299	\$ 1,443,710	\$ 584,399	\$ 584,399	-
Student Salaries	\$ 251,277	\$ 235,445	\$ 249,020	\$ 313,926	\$ 313,926	-
Other Salaries	\$ 1,246,436	\$ 1,167,901	\$ 838,517	\$ 1,557,201	\$ 1,557,201	-
Fringes	\$ 4,504,878	\$ 4,221,037	\$ 6,615,017	\$ 5,628,049	\$ 5,628,049	-
Institutional Scholarships	\$ 580,314	\$ 538,908	\$ 725,000	\$ 725,000	\$ 725,000	-
Travel and Staff Development	\$ 320,173	\$ 325,471	\$ 699,024	\$ 400,000	\$ 400,000	-
Utilities	\$ 145,349	\$ 148,992	\$ -	\$ 181,587	\$ 181,587	-
Supplies and Expenses	\$ 7,960,947	\$ 8,249,010	\$ 5,288,779	\$ 9,945,795	\$ 9,945,795	-
Equipment	\$ 2,018,598	\$ 2,122,053	\$ 1,720,400	\$ 2,521,882	\$ 2,521,882	-
Construction	\$ 11,005,959	\$ 10,029,009	\$ -	\$ 13,750,000	\$ 13,750,000	-
Transfer to / from Reserves	\$ -	\$ -	\$ -	\$ 11,546,412	\$ 11,546,412	-
Total Expenditures	\$ 39,163,175	\$ 37,465,842	\$ 30,447,614	\$ 60,473,874	\$ 60,473,874	\$ -
Net Excess/(Deficit)	\$ 9,455,300	\$ 12,020,075	\$ 15,648,014	\$ (0)	\$ (0)	\$ -

SENNC Balance Sheet

Southeast New Mexico College

Report Date: 4/30/2026

	2025	2026	Total
Balance Sheet			
Current Assets			
Cash and Cash Equivalents	\$153,481,399.73	\$16,563,810.52	\$170,045,210.25
Short Term Investments			
Receivables (Net of Allowance for Doubtful Accounts)	186,822.10	138,884.41	\$325,706.51
A/R Other	10,603,010.35	(2,045,823.57)	\$8,557,186.78
Interest Receivable			
Prepaid Expenses	186,471.74		\$186,471.74
Total Current Assets	164,457,703.92	14,656,871.36	179,114,575.28
Noncurrent Assets			
Other Long Term Investments			
Inventories Bookstore	164,037.00		164,037.00
Non Depreciable Capital Assets (Includes CIP)	5,112,542.90	8,234,143.54	13,346,686.44
Capital Assets (Net of Accumulated Depreciation)	27,193,976.64	3,091.56	27,197,068.20
SBITA (Net of Accumulated Depreciation)	119,767.97		119,767.97
Total Noncurrent Assets	32,590,324.51	8,237,235.10	40,827,559.61
Total Assets	197,048,028.43	22,894,106.46	219,942,134.89
Deferred Outflows			
Deferred Outflows - Pension Plan	6,680,881.00		6,680,881.00
Deferred Outflows - OPEB	5,101,412.00		5,101,412.00
Total Deferred Outflows	11,782,293.00		11,782,293.00
Total Assets and Deferred Outflows	208,830,321.43	22,894,106.46	231,724,427.89

Liabilities and Deferred Inflows

Current Liabilities

Accounts Payable	(179,518.03)	(3,075,657.93)	(3,255,175.96)
Sales Tax Payable	6,214.14	6,667.10	12,881.24
Gift Certificates	568.75	7,522.67	8,091.42
Payroll Taxes Payable	20,504.33		20,504.33
Benefits Payable	4,024,872.36	3,288,651.35	7,313,523.71
Accrued Payroll	108,971.02		108,971.02
Payroll Clearing		536,178.31	536,178.31
Compensated Absences - Current	23,536.75		23,536.75
Financial Aid Payable	(37,073.83)	510,404.71	473,330.88
Institutional Funds			
Pension Liability			
Lease Liability (GASB 87)	65,980.00		65,980.00
Deferred Revenue	318,645.48	128,554.00	447,199.48
Deposits Payable			
Total Current Liabilities	4,352,700.97	1,402,320.21	5,755,021.18

	<u>2025</u>	<u>2026</u>	<u>Total</u>
Compensated Absences	367,210.95		367,210.95
SBITA Liability	58,496.12		58,496.12
Lease Liability (GASB 87)			
Pension Liability	21,992,837.00		21,992,837.00
OPEB Liability	2,985,221.00		2,985,221.00
Total Noncurrent Liabilities	25,403,765.07		25,403,765.07
Total Liabilities	29,756,466.04	1,402,320.21	31,158,786.25
Deferred Inflows of Resources			
Deferred Inflows - Pension	1,291,337.00		1,291,337.00
Deferred Inflows - OPEB	2,204,858.00		2,204,858.00
Total Deferred Inflows of Resources	3,496,195.00		3,496,195.00
Due to / Due From			
Total Liabilities Including Due to / Due from	33,252,661.04	1,402,320.21	34,654,981.25
Net Position	175,577,660.39	21,491,786.25	197,069,446.64

SENM C Income Statement

Southeast New Mexico College

	2025	2026	Total
Income Statement			
Operating Revenues			
Tuition	508,674.50	477,743.00	986,417.50
Fees	92,349.80	134,874.50	227,224.30
Less: Discounts			
Less: Scholarship Allowance			
Total Tuition & Fees (Net of Discount)	601,024.30	612,617.50	1,213,641.80
Federal Grants and Contracts	5,009,425.29	633,306.05	5,642,731.34
State Grants and Contracts	843,062.41	176,873.48	1,019,935.89
Non Government Grants & Contracts		17,019.80	17,019.80
Sales and Services of Educational Activities			
Auxiliary Enterprises	224,272.14	347,220.94	571,493.08
Other Operating Revenues	334,463.75	265,711.71	600,175.46
Transfers In	1,836,354.30		1,836,354.30
Total Operating Revenues	8,848,602.19	2,052,749.48	10,901,351.67
Expenditures			
Instruction Faculty Salaries	3,905,184.46	3,553,340.71	7,458,525.17
Instruction Staff Salaries	1,827,667.78	1,949,707.62	3,777,375.40
Instruction Benefits	1,913,601.48	1,698,816.98	3,612,418.46
Instruction - Other	6,086,091.03	2,473,932.97	8,560,024.00
Total Instruction Operating Expenses	13,732,544.75	9,675,798.28	23,408,343.03
Public Service Salaries	183,463.83	166,445.00	349,908.83
Public Service Benefits	98,830.82	103,132.49	201,963.31
Public Service - Other	24,894.51	26,135.13	51,029.64
Total Public Service Operating Expenses	307,189.16	295,712.62	602,901.78
Academic Support Salaries	1,226,337.51	1,530,152.54	2,756,490.05
Academic Support Benefits	493,592.21	648,294.48	1,141,886.69
Academic Support - Other	306,877.18	572,521.61	879,398.79
Total Academic Support	2,026,806.90	2,750,968.63	4,777,775.53
Student Services Salaries	1,497,719.08	1,124,384.44	2,622,103.52
Student Services Benefits	693,242.98	494,217.25	1,187,460.23
Student Services - Other	1,467,104.11	541,733.27	2,008,837.38
Total Student Services	3,658,066.17	2,160,334.96	5,818,401.13
Institutional Support Salaries	2,193,832.86	2,343,591.70	4,537,424.56
Institutional Support Benefits	880,014.65	901,321.93	1,781,336.58
Institutional Support- Other	12,229,331.19	4,634,591.31	16,863,922.50
Total Institutional Support	15,303,178.70	7,879,504.94	23,182,683.64
Operation & Maintenance Salaries	765,367.51	705,005.59	1,470,373.10
Operation & Maintenance Benefits	407,023.67	386,723.09	793,746.76
Operations & Maintenance - Other	16,075,374.07	2,787,416.24	18,862,790.31
Total Operating & Maintenance	17,247,765.25	3,879,144.92	21,126,910.17

	2025	2026	Total
Student Aid	1,127,996.00	505,799.00	1,633,795.00
Scholarship & Fellowship Salaries			
Scholarship & Fellowship Benefits			
Scholarship & Fellowship - Other			
Total Scholarship & Fellowship			
Auxiliary Enterprises Salaries	320,249.03	326,061.60	646,310.63
Auxiliary Enterprises Benefits	104,040.13	121,202.89	225,243.02
Auxiliary Enterprise - Other	444,338.25	393,882.30	838,220.55
Total Auxiliary Enterprise	868,627.41	841,146.79	1,709,774.20
Depreciation			
Amortization			
Total Operating Expenses	54,272,174.34	27,988,410.14	82,260,584.48
Net Excess (Deficit)	(45,423,572.15)	(25,935,660.66)	(71,359,232.81)
Foundation Transfers	11,304.38	8,057.51	19,361.89
Non Operating Revenues (Expenses)			
State Appropriations	5,948,652.05	5,466,040.59	11,414,692.64
Local Property Tax Levies	10,749,092.36	12,421,626.03	23,170,718.39
Oil & Gas Tax Levies	32,677,985.12	24,004,782.70	56,682,767.82
Federal Grants & Contracts, Non Operating	1,126,974.00	535,228.00	1,662,202.00
Gifts	148,725.00	4,095,500.00	4,244,225.00
Investment Income (Net of Investment Expenses)	1,093,598.60	909,235.54	2,002,834.14
Capital Assets		3,091.56	3,091.56
Other Non-Operating Revenue (Expenses)	19,416.00		19,416.00
Net Non Operating Revenues (Expenses)	51,764,443.13	47,435,504.42	99,199,947.55
Net Position Beginning of the Year	169,248,093.79		169,248,093.79
Net Position End of the Year	175,577,660.39	21,491,786.25	197,069,446.64

Board of Trustees – VPAA report – June 2026

- Updates from the Mountain Lion Cub Care Program – Cindy Wang

In its first year, the Mountain Lion Cub Care demonstrated strong growth, consistent usage, and a clear response to student-parent needs. In Fall 2025, the program served 15 registered children and provided 109 childcare service visits, operating Monday through Thursday from 5:30 pm - 7:00 pm. In Spring 2026, in response to student-parent feedback, service hours were extended until 8:00 pm to make the program more accessible. With the expanded schedule, enrollment grew to 19 registered children (27% increase) and the program delivered 147 service visits (35% increase).

In addition, the program offered special open days that aligned with the Carlsbad School District calendar. On selected days when the school district was closed, Cub Care opened its doors to provide full-day support for our student-parents, ensuring they could continue attending class and meeting academic commitments without interruption to their childcare needs.

Beyond the numbers, Mountain Lion Cub Care provided a safe, welcoming, and engaging environment where children could learn, play, create, and grow while their parents continued working toward their educational goals with access to reliable and free childcare.

Director Wang is grateful to college leadership and the Board of Trustees for supporting this program and would like to sincerely thank the staff and student workers who made this program successful. Our staff are students currently enrolled in the Early Childhood Education program who have completed numerous Early Childhood Education courses and are certified in CPR. They bring hands-on academic knowledge directly into their work with children each day.

- Updates from the Nursing department – Dianne Hardin

This spring there were 17 graduates from the 2024 cohort. They participated in the pinning and capping ceremony held on Saturday, May 16th at the CHS Performing Arts Center. As always, the department is hopeful that all graduates will be successful on their NCLEX. These results will be reported in the fall Board of Trustees meeting.

Looking forward to the Fall 2026 semester, there are 13 sophomores (3rd semester students) moving forward and three readmit students, for a total of 17. The department is still reviewing eligible applications to determine how many new 1st semester students will start. There are 26 applicants, but they all have to meet the requirements as well as pass the HESI entrance exam.



Southeast New Mexico College

Southeast New Mexico College
Office of the VPAA
1500 University Drive
Carlsbad, NM 88220
575.234.9200

The Nursing faculty are preparing the self-study and required documentation for the ACEN accreditation on site visit which will occur on March 2nd-4th. The department cannot do this alone and will be asking for support and input from the Board of Trustees as well as all faculty and staff.

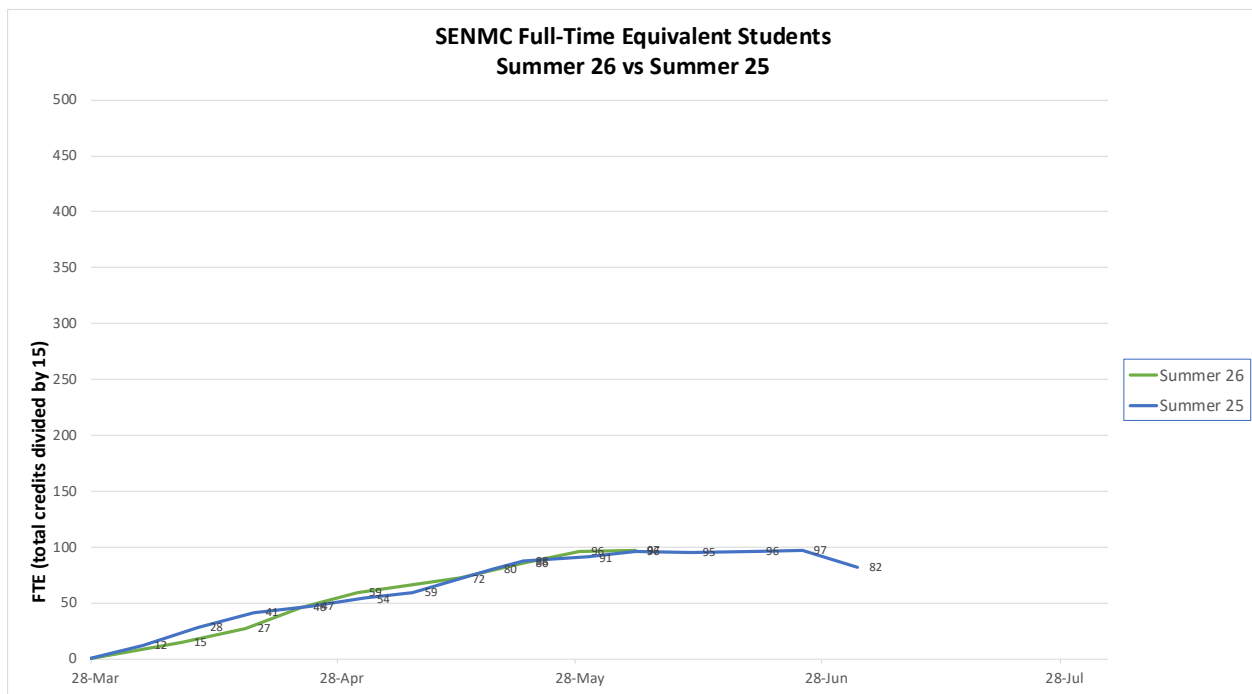
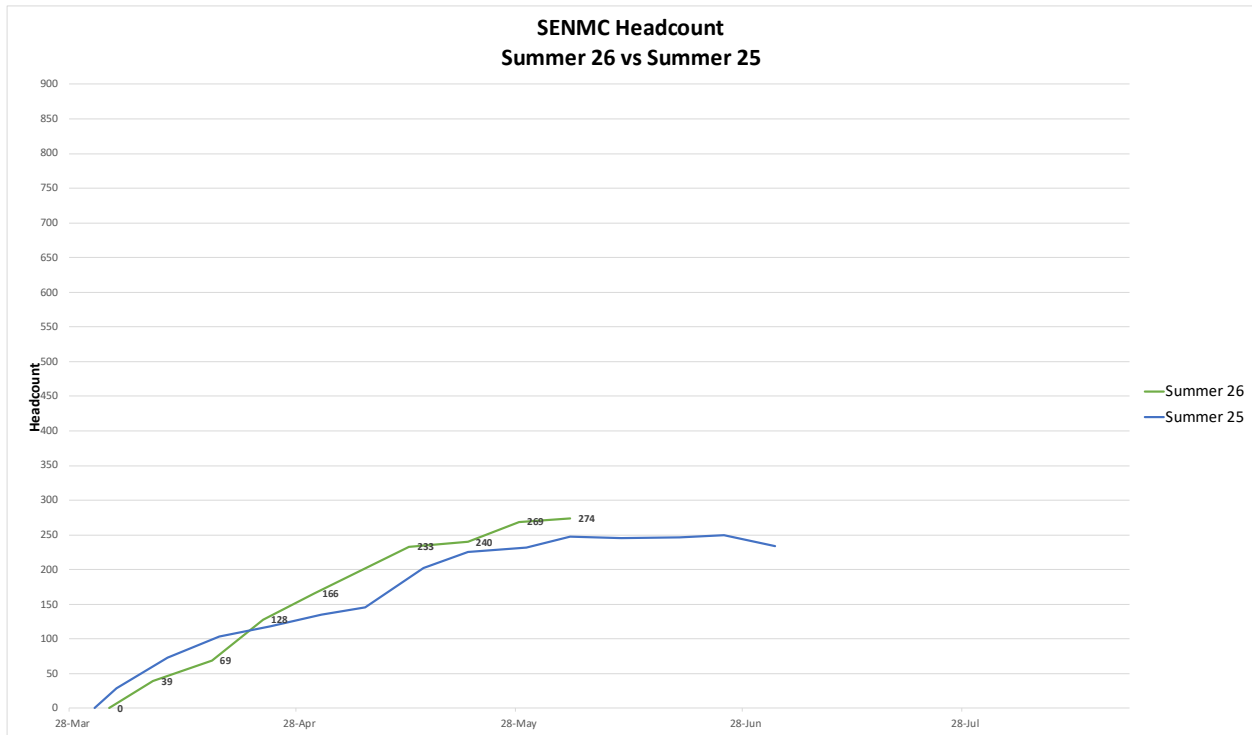
Kina Chavez completed her Master's program this May and should be congratulated for this accomplishment. All nursing instructors now have their Master's degree.

The department interviewed two applicants for the nursing faculty position, and both will be joining SENMC in August. These additions will help the department better plan for a senior faculty member's retirement next spring and the part-time nursing program track.

The department appreciates the continued support of the SENMC administration and the Board of Trustees and will continue to work hard to maintain our great nursing program.

Student Affairs Update

- Admissions/Advising – Summer enrollment report



Financial Aid

- Updated Program Participation Agreement (PPA) has been submitted to Department of Education; it is pending approval for Federal Student Aid. All degree and certificate programs that have been approved to date by NMHED and HLC are included in the PPA.

Other

- Maxient training June 3rd (student disciplinary/discrimination, Title IX issues). Will begin using Maxient in August 2026.

May 2026 Workforce Development and Community Engagement Updates

- **Interim VP Office**

1. I gave a presentation about the Trades and Technologies Building to DOE CBFO on May 27th.
2. I attended the New Mexico Legislative Finance Committee conference in Albuquerque on May 19-20.
3. I had lunch with Conoco Phillips
4. I attended Rotary twice this month.

- **RCT**

1. The SENMC RCT program had 7 students graduate from the program on Friday May 29th.
2. Amy Anaya gave a presentation about the RCT program to DOE CBFO at their offsite on May 27th.
3. Amy Anaya represented SENMC at both the Monterrey Elementary School career fair and the Eddy County Home School Hub science fair.

- **DOE Grant MSHA**

1. Oscar Colorado will begin teaching MSHA 8-Hr Refresher to WIPP Employees Wednesday June 17. WIPP has agreed to send 20 people every Wednesday to the refresher class.

- **DOE Grant Simulator Lab**

1. Our 8-week Commercial Driver's License (CDL) classes have now reached a steady enrollment of 10 people every 3 weeks. This program requires the students to be in the Simulator Lab for the first 3 weeks, then complete the remaining 5-weeks behind-the-wheel training at Artesia Truck Driving School.
2. WIPP is currently shut down and is now sending 10 Underground or Waste Handling personnel every afternoon to use our simulator mining equipment.

- **Work-Based Learning**

1. Monty Harris traveled to Albuquerque on May 21st to meet with the State Apprenticeship Council and successfully gained approval for the DOE SENMC Electrician Registered Apprenticeship Program.

- **Workforce Training**

1. Summer Training Catalog is out to the public and we are getting calls. (OSHA training, Forklift/Manlift, PPE)

- **Workforce Partnerships**

1. Johnny Chandler is joining the Delaware Basin Pipeliners Association for better midstream and pipeliners coordination
2. Johnny Chandler had lunch with ConocoPhillips
3. Johnny Chandler is working with Chevron to implement student internships
4. Johnny Chandler is working on receiving a large grant for CDL expansion on campus.
5. Hattie Quinn gave an interview to the Carlsbad Local for Drone Soccer which made the front page.

- **Adult Education**

1. The New Mexico Higher Education Department approved the application for SENMC's first ever Integrated Education Training Program. The program will begin in the fall with six students in the cohort who will be pursuing their Certified Nursing Assistant certifications.
2. On May 16, Jaden Slaughter graduated from UTEP with her MBA.

- **Community Education**

1. Community Education has officially launched its summer programming, and we are excited to report another successful start to the season.
2. Our annual Inspired by Science program had an outstanding turnout, with 100 students enrolled this year. Registration reached capacity within just a few days, demonstrating the continued demand and enthusiasm for STEM learning opportunities in our community.
3. Finally, we are pleased to announce, due to Maria Quintana's hard work, that Community Education has been awarded a \$20,000 grant from ConocoPhillips. This grant will support educational initiatives focused on health, wellness, and safety that will benefit individuals and families throughout our community.

Employee Satisfaction

Generated Date: 02-06-2026

Report data time zone:

Date Range: in the last 30 Days + 14 Additional filters.

Provides insights on employees' satisfaction with service delivery

🌐 Date Range : Last 30 Days

Survey Sentiment

Agent Group

Requester Location

Employee Satisfaction

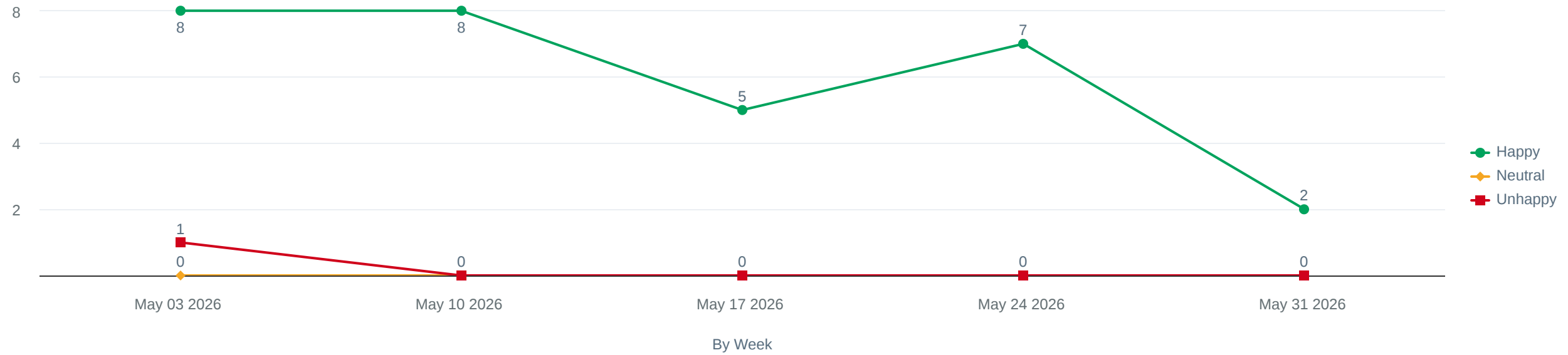
😊 **96.8%**
happy

😐 **0%**
neutral

😞 **3.2%**
unhappy

31 responses received

Employee Satisfaction - Trend

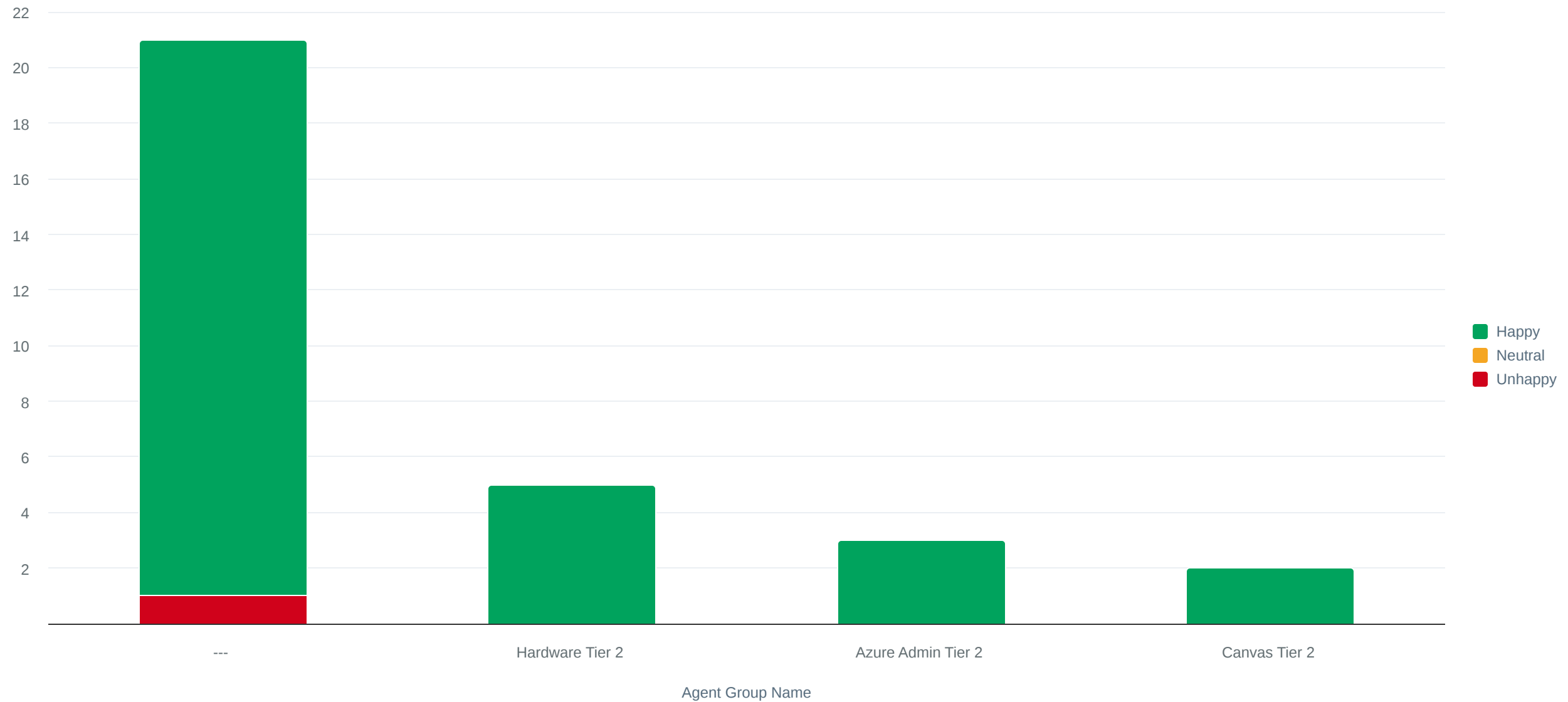


Survey Sent Vs Response Received

Tickets with Survey Sent
231 ▲ 13.24%

Total Responses Received
31 ▲ 29.17%

Employee Satisfaction by Agent Group



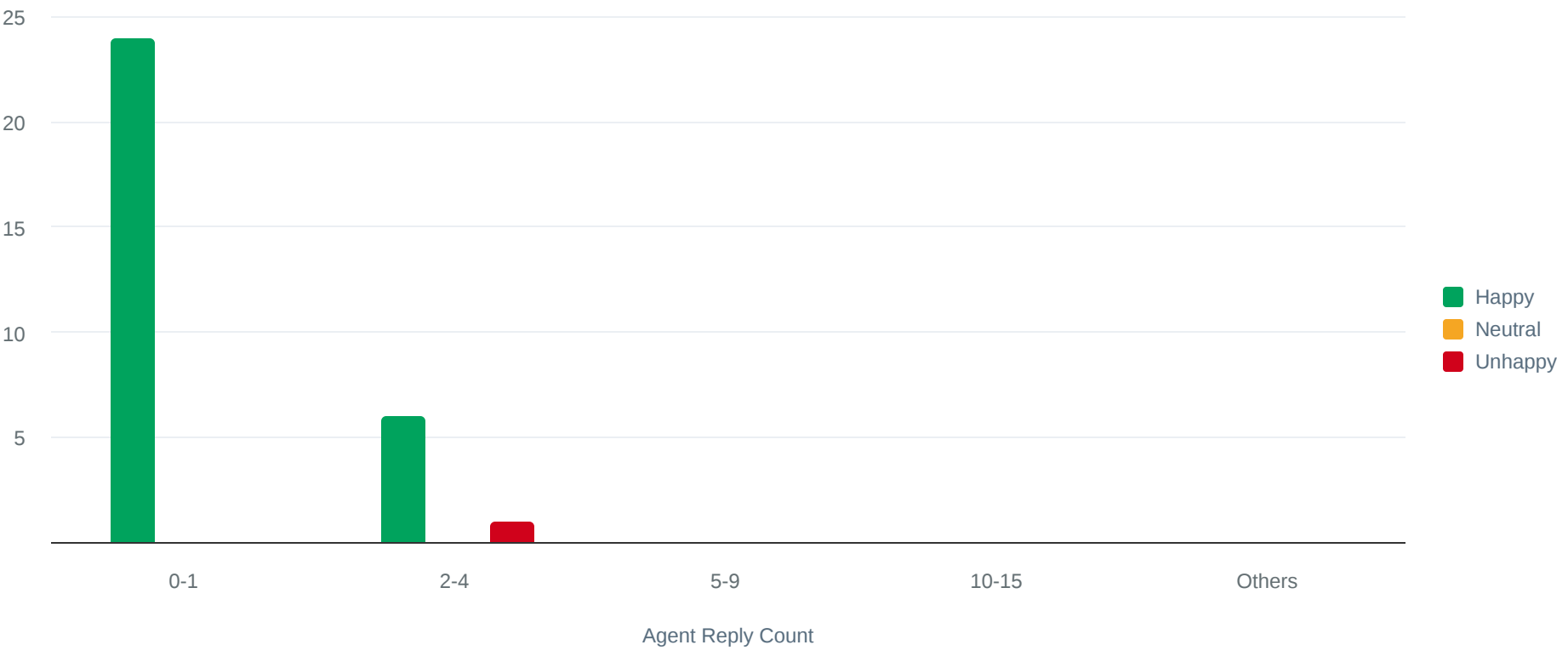
🌐 Date Range : Last 30 Days

Survey Sentiment

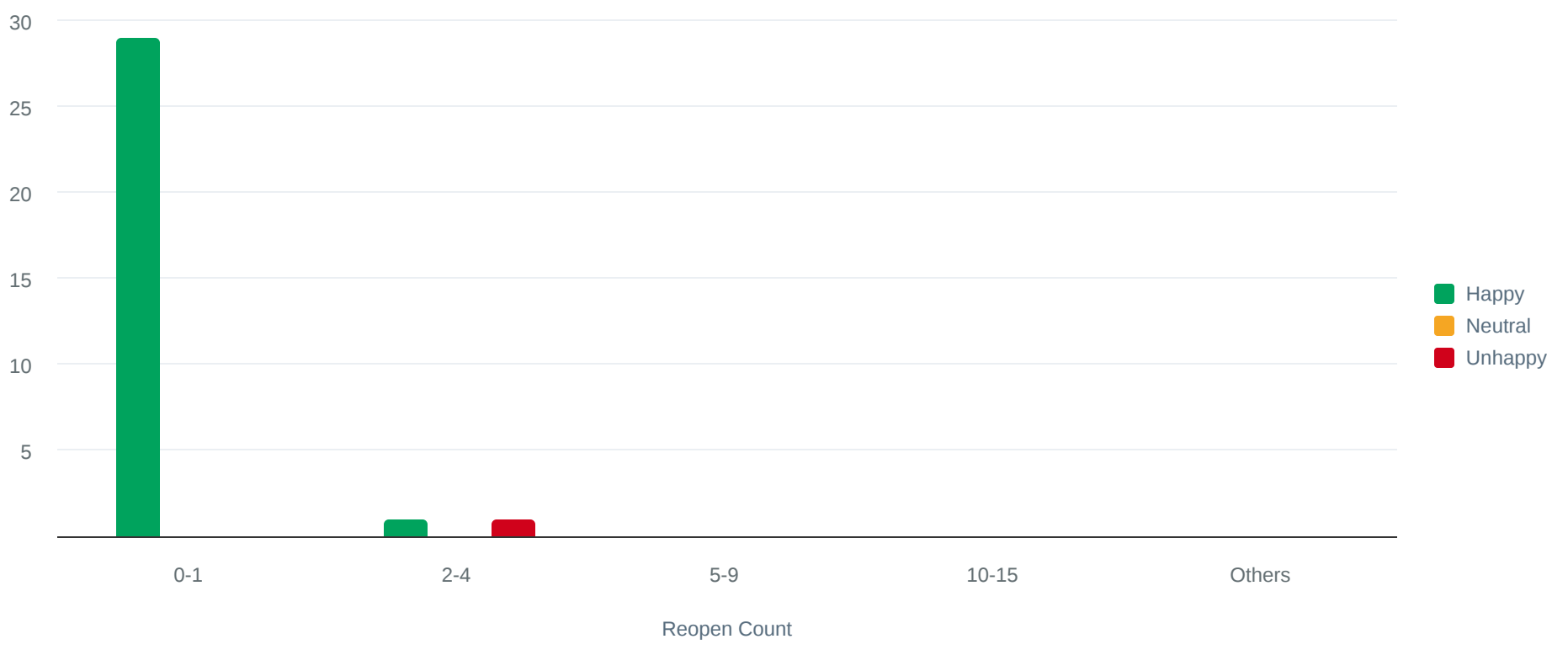
Agent Group

Requester Location

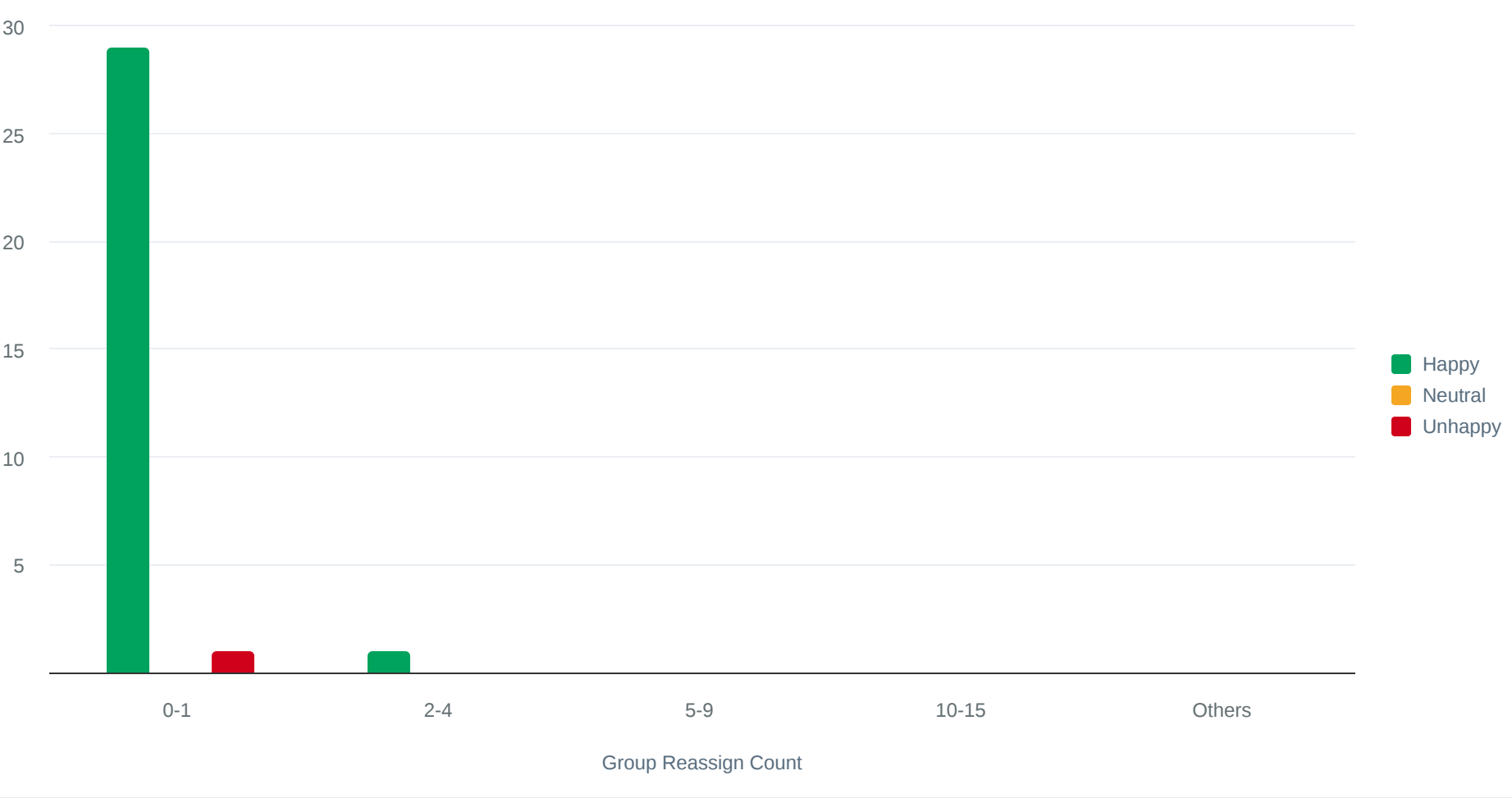
Impact of Agent Reply Count on Employee Satisfaction



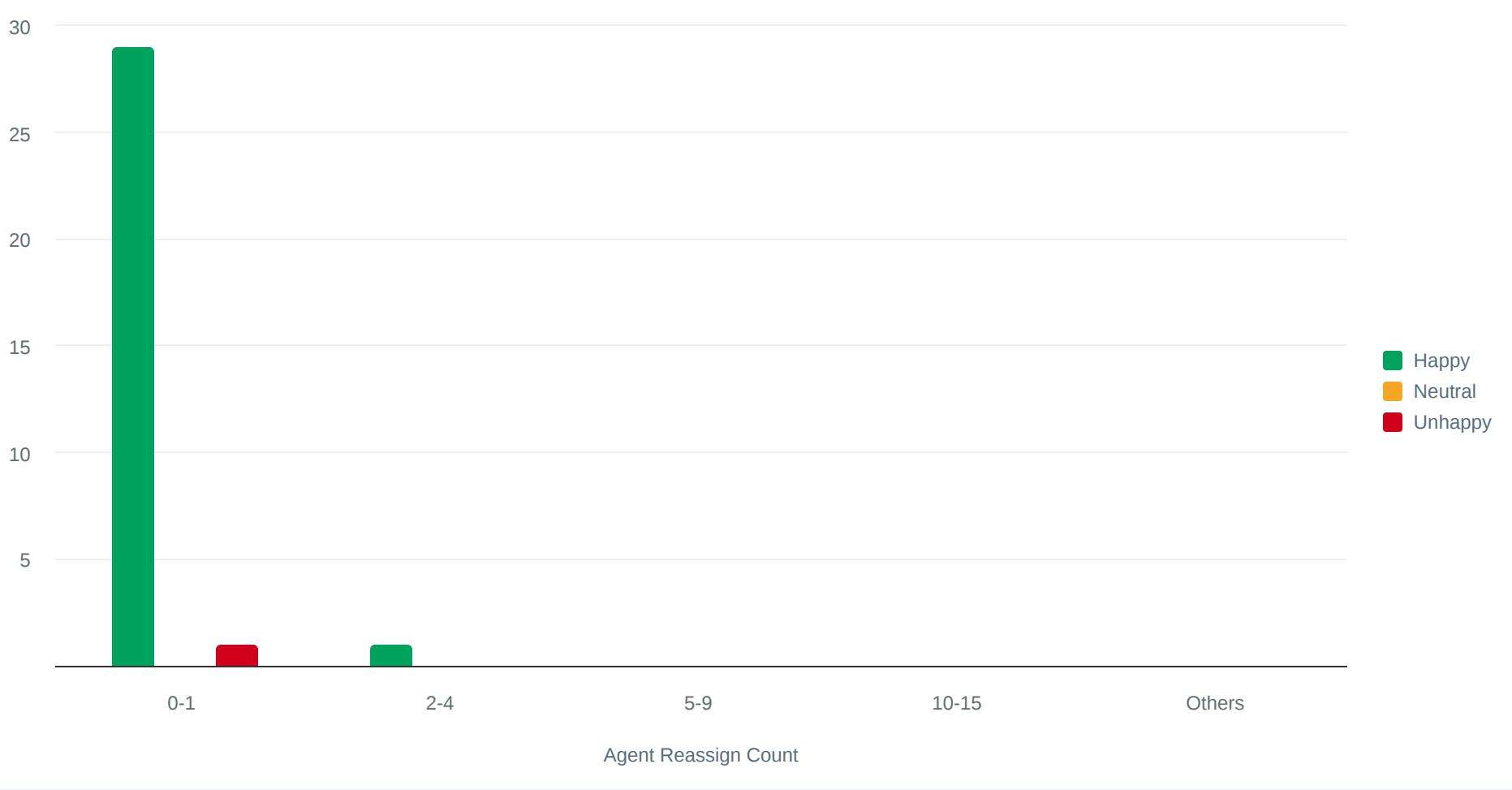
Impact of Ticket Reopen Count on Employee Satisfaction



Impact of Group Reassignment Count on Employee Satisfaction



Impact of Agent Reassignment Count on Employee Satisfaction



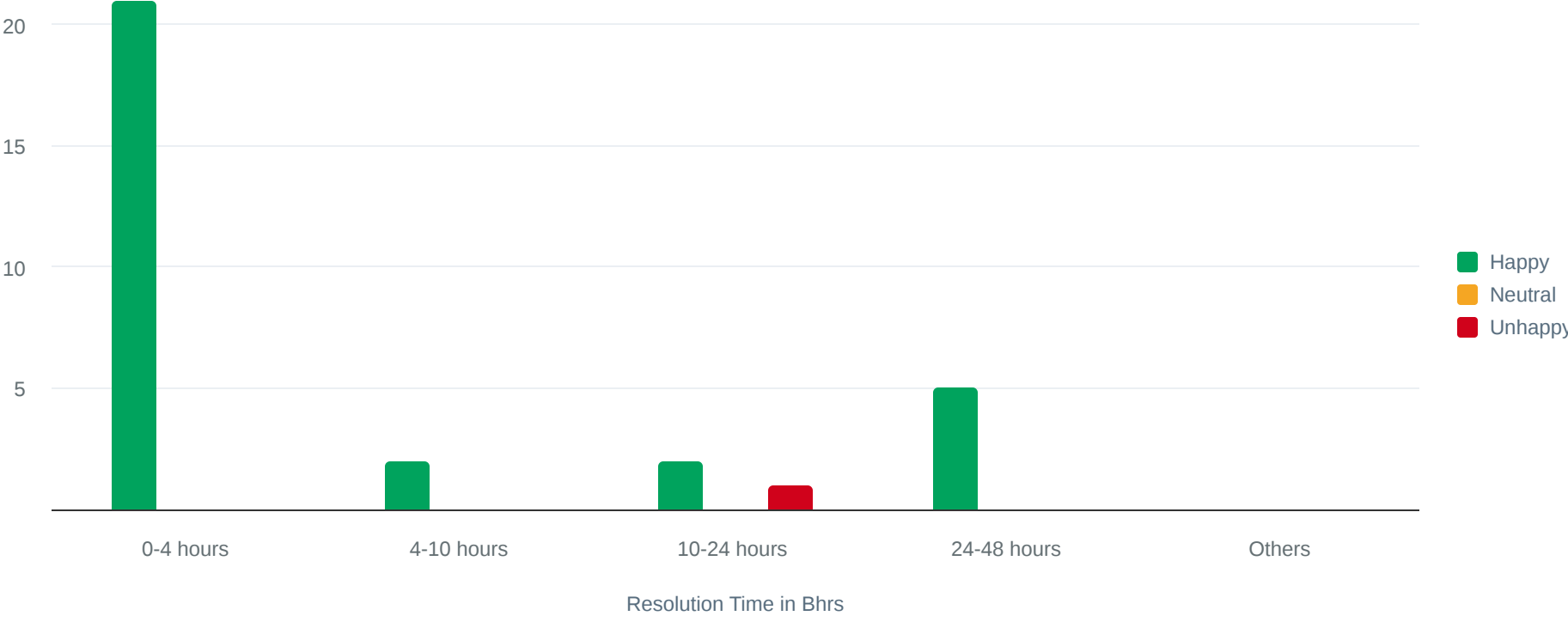
🌐 Date Range : Last 30 Days

Survey Sentiment

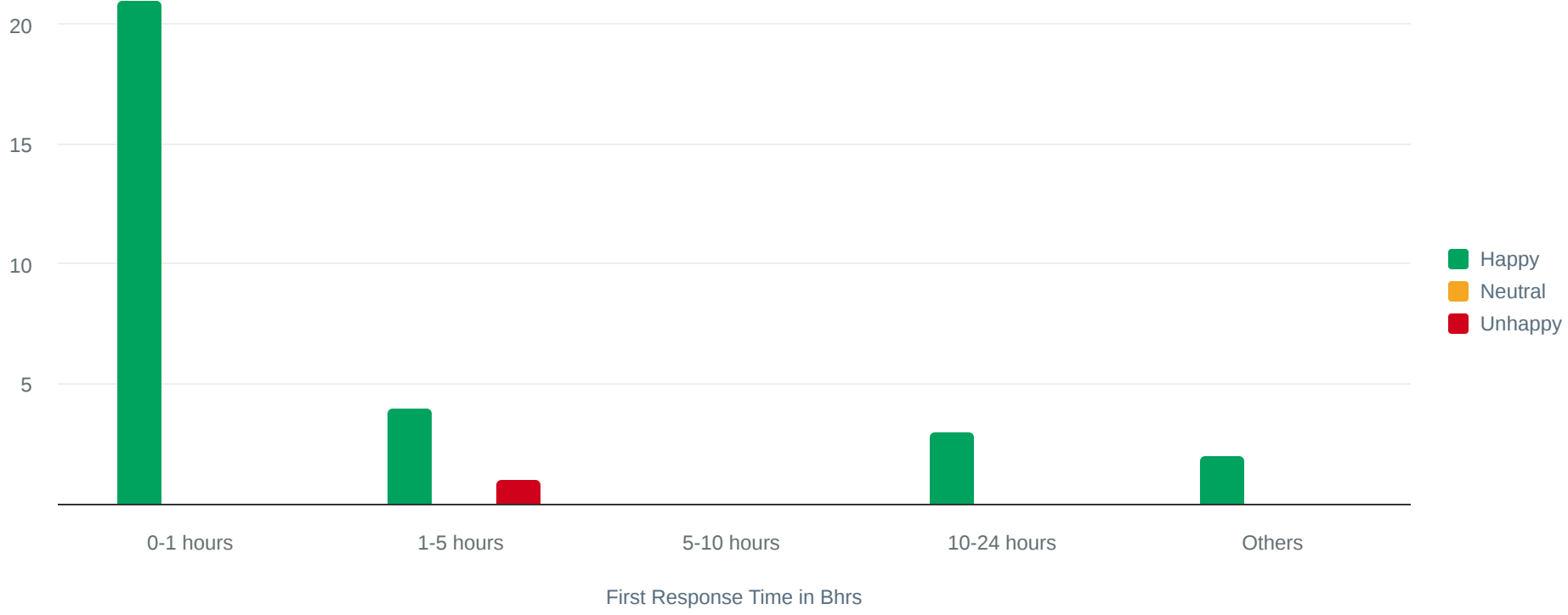
Agent Group

Requester Location

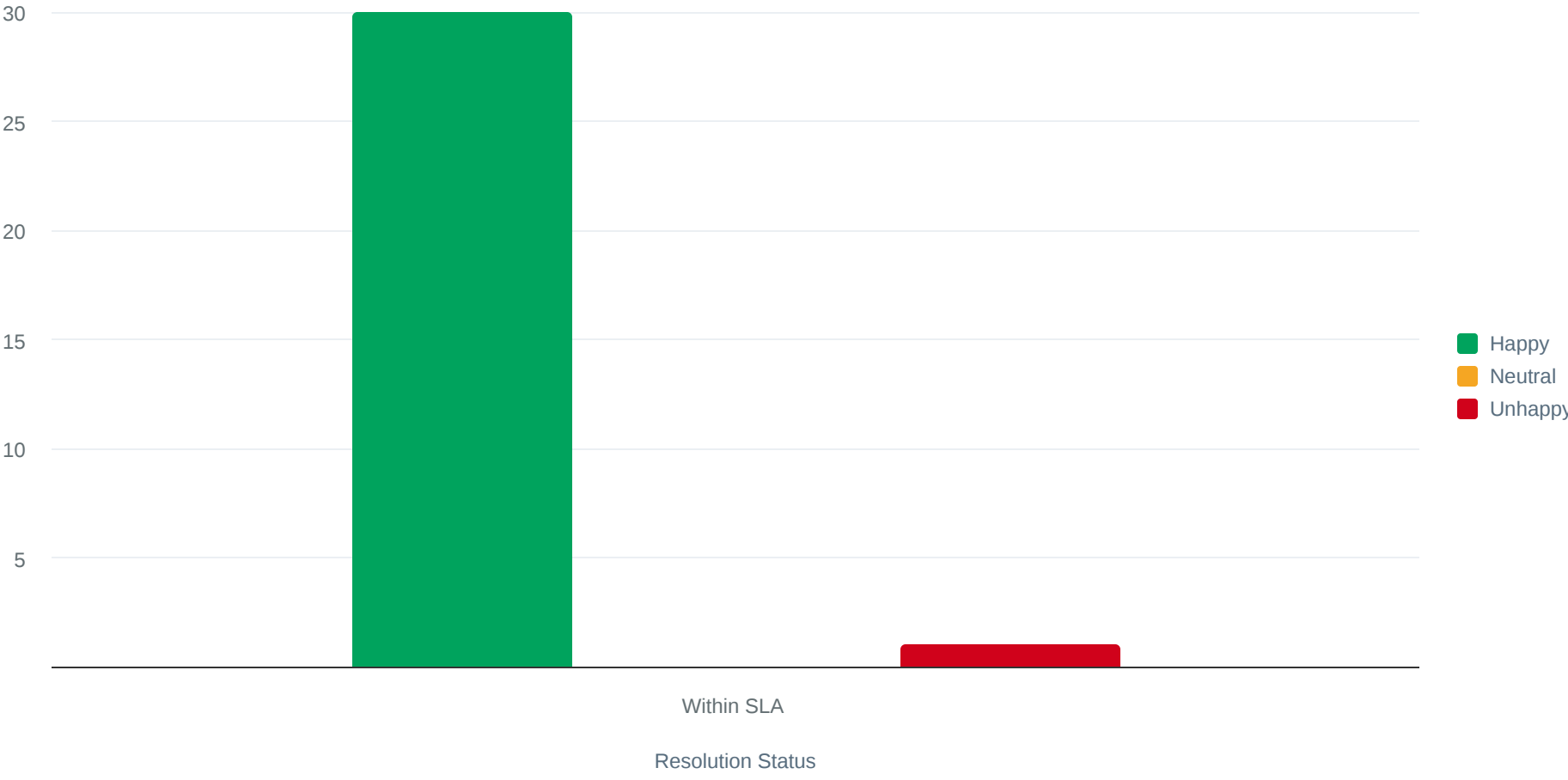
Impact of Resolution Time on Employee Satisfaction



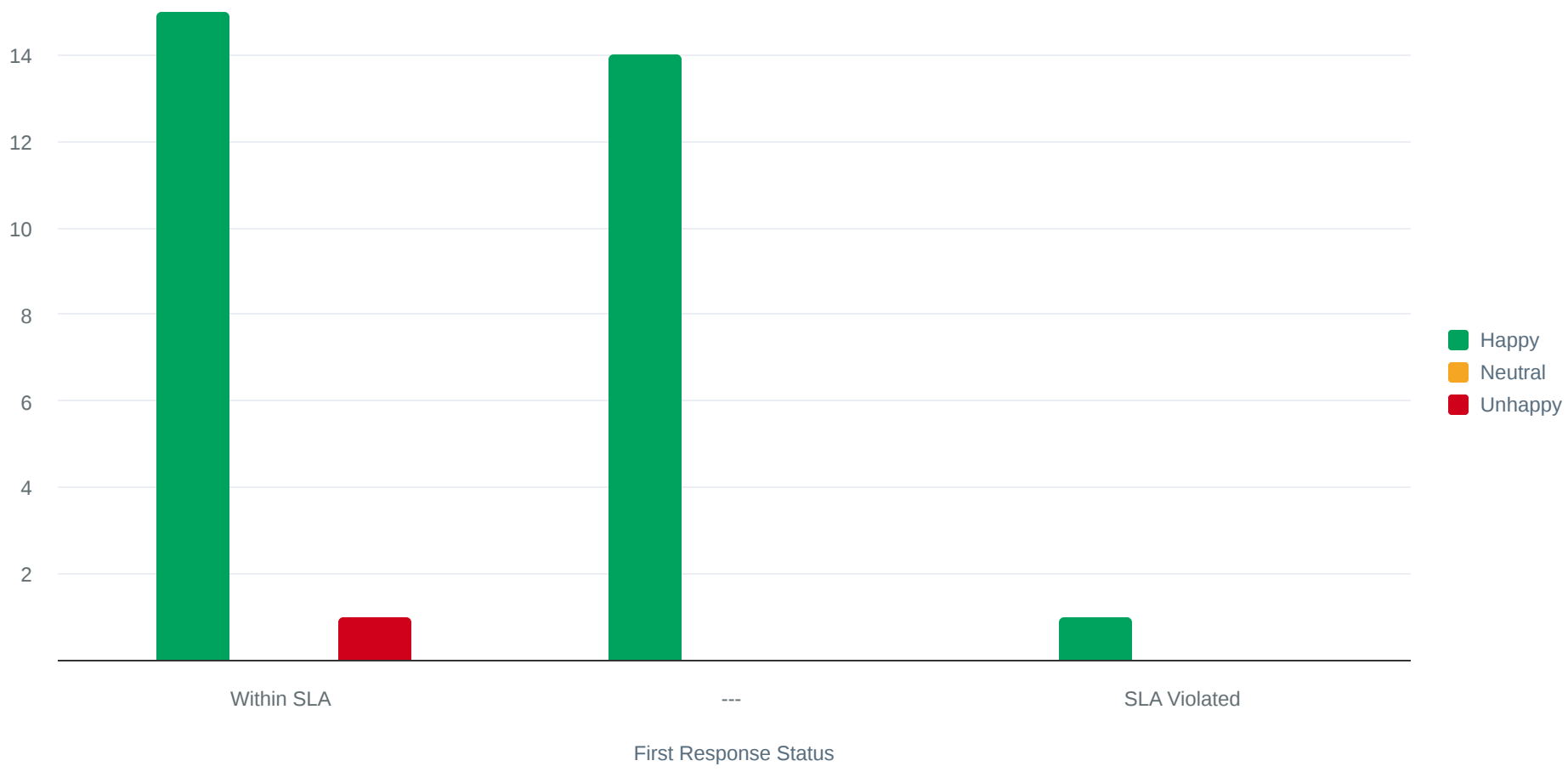
Impact of First Response Time on Employee Satisfaction



Impact of Resolution SLA Status on Employee Satisfaction



Impact of First Response SLA Status on Employee Satisfaction



Service Desk Trends

Generated Date: 02-06-2026

Report data time zone:

Date Range: in the last 30 Days + 3 Additional filters.

Provides insights about ticket load and service desk performance

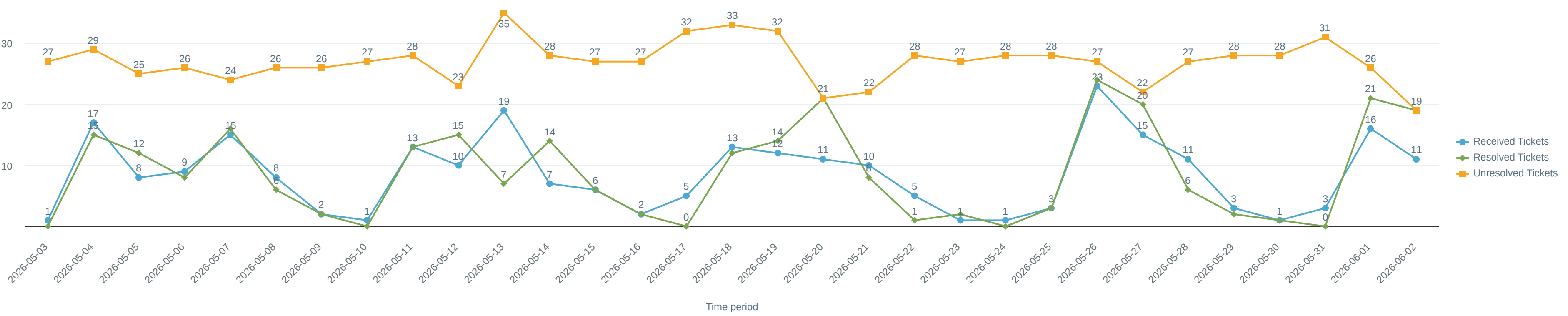
🌐 Date Range : Last 30 Days

🌐 Agent Group

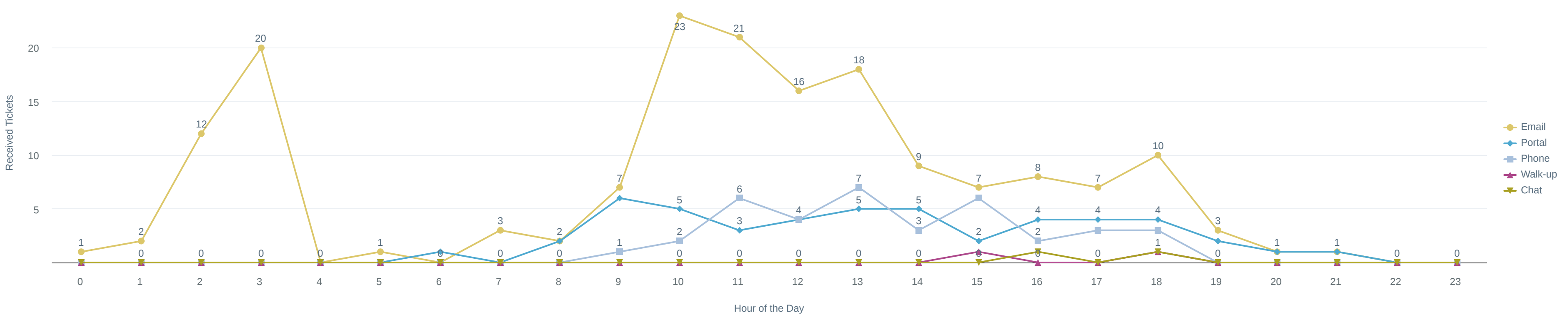
🌐 Agent

🌐 Requester Location

Tickets Received vs Resolved vs Unresolved



Tickets by Time of Creation



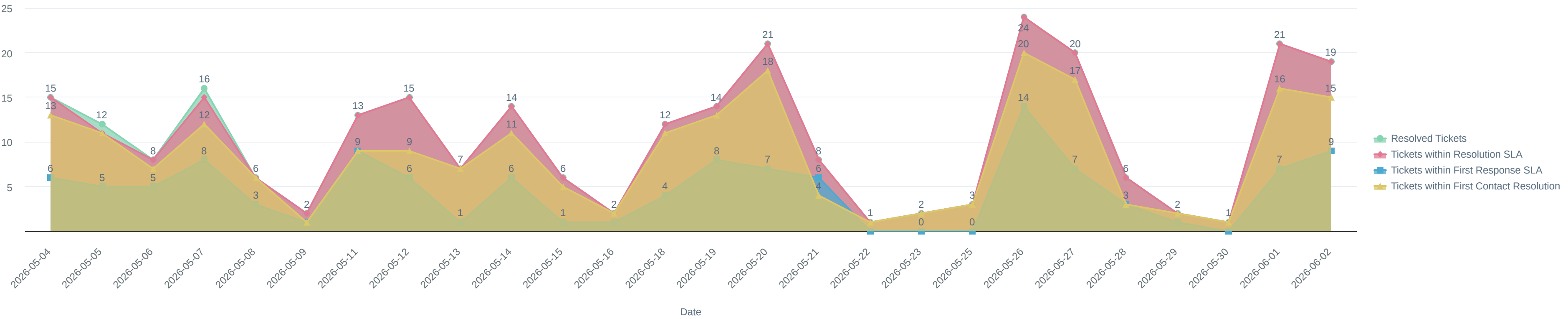
🌐 Date Range : Last 30 Days

🌐 Agent Group

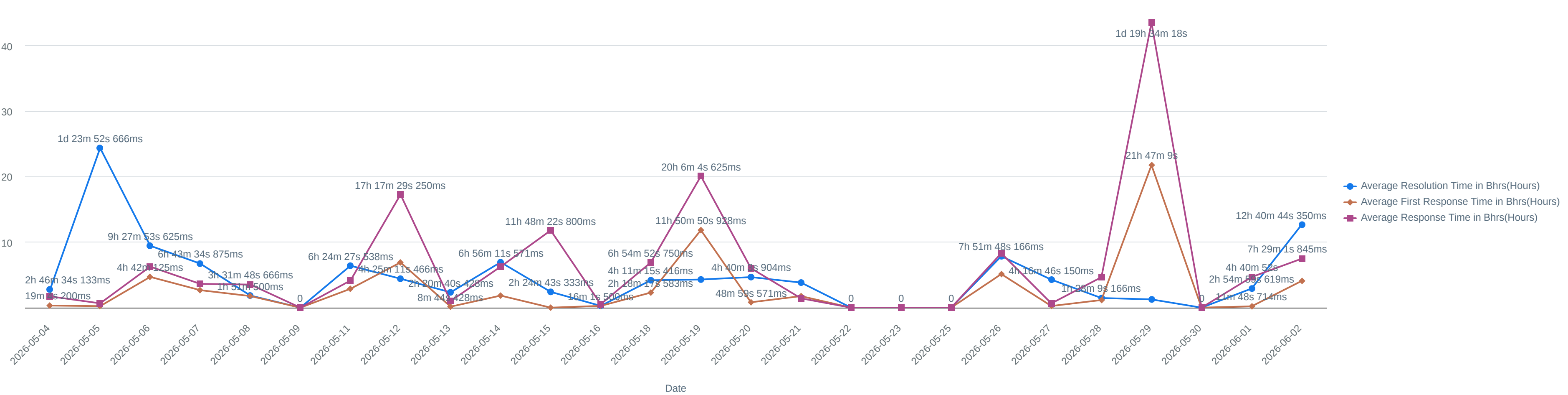
🌐 Agent

🌐 Requester Location

SLA Compliance



Turnaround Time



Report Generated: June 3, 2026

Submitted by: Steven Gonzales, HR Director



Employee Count

**Includes Full-Time, Part-Time, Temporary and Student*

Total: 316

New Hires

Name

Agee, Shannon
Aguirre, Lorena
Aguirre, Patricia
Barron, Omar
Cassels, Gene
Dade, Randy
Ramirez, Cathi
Ward, James
Wilcox, Daniel

Job Title

Temporary Staff, Workforce
Temporary Staff, Workforce
Adjunct, Spanish
Temporary Staff, Workforce
Temporary Staff, Facilities
Temporary Staff, Oil & Gas
Business Office Specialist
Student Worker, Workforce
Facilities Technician

Total: 9

Departures

Name

Fierro, Juanita
Franco, Yvette
Martinez, Syerra
Quintana, Ryan
Rodriguez, Gabriel
Trautner, Robert

Job Title

Library Assistant
Instructor of Nursing
Payroll Manager
Temporary Staff, Bookstore
Facilities Technician
Director of Fire Science

Total: 6

Currently in Interview Process

Job Title

Instructor or Assistant Professor, Mathematics
STEM Lab Coordinator

Total: 2

Current Vacancies

Job Title

Faculty:

Adjunct, Bilingual Education
Adjunct, Linguistics
Adjunct, Nursing Assistant Clinical Instructor
Adjunct, Nursing Program Clinical Instructor
Adjunct, Phlebotomy
Adjunct, Surgical Technology
Instructor or Assistant Professor of Early Childhood Education Dual Credit
Instructor or Assistant Professor of Education Dual Credit
Instructor or Assistant Professor, Mathematics
Instructor or Assistant Professor, Oil & Gas

Total: 10

Staff:

Director of the Allied Health Department
Facilities Technician
General Safety Instructor
Math Tutor
MSHA Instructor
Part-Time Instructor, Electrician Apprentice RTI (NCCER)
Payroll Manager
STEM Lab Coordinator
Temporary Adult Education Instructor
Temporary General Safety Instructor
Vice President of Workforce Development and Community Engagement

Total: 11
